

**Online Appendix for  
“Lerner Symmetry: A Modern Treatment”**

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**Abstract**

This Appendix provides the proofs of Theorem 1, Theorem 2, and Proposition 1.

# 1 Perfect Competition

For convenience, we first repeat the definition of a competitive equilibrium as well as assumptions A1-A3. We then offer a formal proof of Theorem 1.

## 1.1 Equilibrium

A competitive equilibrium with taxes,  $t \equiv \{t_{ij}^k(n)\}$ , subsidies,  $s \equiv \{s_{ij}^k(n)\}$ , and lump-sum transfers,  $\tau \equiv \{\tau(h)\}$  and  $T \equiv \{T_{ij}\}$ , corresponds to quantities  $c \equiv \{c(h)\}$ ,  $l \equiv \{l(h)\}$ ,  $m \equiv \{m(f)\}$ ,  $y \equiv \{y(f)\}$ , and prices  $p \equiv \{p_{ij}^k\}$  such that:

(i)  $(c(h), l(h))$  solves

$$\begin{aligned} \max_{(\hat{c}(h), \hat{l}(h)) \in \Gamma(h)} u(\hat{c}(h), \hat{l}(h); h) \\ p(1 + t(h)) \cdot \hat{c}(h) = p(1 + s(h)) \cdot \hat{l}(h) + \pi \cdot \theta(h) + \tau(h), \text{ for all } h; \end{aligned}$$

(ii)  $(m(f), y(f))$  solves

$$\pi(f) \equiv \max_{(\hat{m}(f), \hat{y}(f)) \in \Omega(f)} p(1 + s(f)) \cdot \hat{y}(f) - p(1 + t(f)) \cdot \hat{m}(f), \text{ for all } f;$$

(iii) markets clear:

$$\sum_f y(f) + \sum_h l(h) = \sum_h c(h) + \sum_f m(f);$$

(iv) government budget constraints hold:

$$\begin{aligned} \sum_{j,k} p_{ji}^k (\sum_h t_{ji}^k(h) c_{ji}^k(h) + \sum_f t_{ji}^k(f) m_{ji}^k(f)) + \sum_{j \neq i} T_{ji} \\ = \sum_{j,k} p_{ij}^k (\sum_h s_{ij}^k(h) l_{ij}^k(h) + \sum_f s_{ij}^k(f) y_{ij}^k(f)) + \sum_{h \in H_i} \tau(h) + \sum_{j \neq i} T_{ij}, \text{ for all } i; \end{aligned}$$

## 1.2 Assumptions

**A1.** For any firm  $f$ , production sets can be separated into

$$\Omega(f) = \Omega_{i_0}(f) \times \Omega_{-i_0}(f),$$

where  $\Omega_{i_0}(f)$  denotes the set of feasible production plans,  $\{m_{j_0}^k(f), y_{i_0 j}^k(f)\}$ , in country  $i_0$  and  $\Omega_{-i_0}(f)$  denotes the set of feasible plans,  $\{m_{ji}^k(f), y_{ij}^k(f)\}_{i \neq i_0}$ , in other countries.

**A2.** For any household  $h$ , consumption sets can be separated into

$$\Gamma(h) = \Gamma_{i_0}(h) \times \Gamma_{-i_0}(h),$$

where  $\Gamma_{i_0}(h)$  denotes the set of feasible consumption plans,  $\{c_{j i_0}^k(f), l_{i_0 j}^k(f)\}$ , in country  $i_0$ ;  $\Gamma_{-i_0}(h)$  denotes the set of feasible plans,  $\{c_{j i}^k(f), l_{i j}^k(f)\}_{i \neq i_0}$ , in other countries; and  $\Gamma_{i_0}(h)$  and  $\Gamma_{-i_0}(h)$  are such that  $h \in H_{i_0} \Rightarrow \Gamma_{-i_0}(h) = \{0\}$  and  $h \notin H_{i_0} \Rightarrow \Gamma_{i_0}(h) = \{0\}$ .

**A3.** For any foreign country  $j \neq i_0$ , the total value of assets held in country  $i_0$  prior to the tax reform is zero,  $\pi_{i_0} \cdot \sum_{h \in H_j} \theta(h) = 0$ .

### 1.3 Lerner Symmetry

**Theorem 1** (Perfect Competition). Consider a reform of trade taxes in country  $i_0$  satisfying

$$\frac{1 + \tilde{t}_{j i_0}^k(n)}{1 + t_{j i_0}^k(n)} = \frac{1 + \tilde{s}_{i_0 j}^k(n)}{1 + s_{i_0 j}^k(n)} = \eta \text{ for all } j \neq i_0, k, \text{ and } n,$$

for some  $\eta > 0$ ; all other taxes are unchanged. If A1 and A2 hold, then  $\mathcal{E}(t, s) = \mathcal{E}(\tilde{t}, \tilde{s})$ ; if A1, A2, and A3 hold, then  $\mathcal{E}(t, s, T) = \mathcal{E}(\tilde{t}, \tilde{s}, T)$ .

*Proof.* ( $\mathcal{E}(t, s) = \mathcal{E}(\tilde{t}, \tilde{s})$ ). It suffices to establish that  $\mathcal{E}(t, s) \subseteq \mathcal{E}(\tilde{t}, \tilde{s})$ , since then, reversing the notation, one also has  $\mathcal{E}(\tilde{t}, \tilde{s}) \subseteq \mathcal{E}(t, s)$ , yielding the desired equality. For any  $(c, l, m, y) \in \mathcal{E}(t, s)$  with associated  $(p, \tau, T)$ , we show that  $(c, l, m, y) \in \mathcal{E}(\tilde{t}, \tilde{s})$  by constructing a new  $(\tilde{p}, \tilde{\tau}, \tilde{T})$  to verify the equilibrium conditions (i)-(iv).

For all  $h, i, j$ , and  $k$  set

$$\tilde{p}_{ij}^k = \begin{cases} p_{ij}^k \eta & \text{if } i = j = i_0, \\ p_{ij}^k & \text{otherwise,} \end{cases} \quad (1.1)$$

$$\tilde{\tau}(h) = \tilde{p}(1 + \tilde{t}(h)) \cdot c(h) - \tilde{p}(1 + \tilde{s}(h)) \cdot l(h) - \tilde{\pi} \cdot \theta(h), \quad (1.2)$$

$$\tilde{T}_{ij} = T_{ij} + [\pi_i - \tilde{\pi}_i] \cdot \sum_{h \in H_j} \theta(h), \quad (1.3)$$

with  $\tilde{\pi} \equiv \{\tilde{\pi}(f)\}$  the vector of firms' total profits under the new tax schedule and  $\tilde{\pi}_i \equiv$

$\{\tilde{\pi}_i(f)\}$  the vector of profits derived from transactions in country  $i$ ,

$$\begin{aligned}\tilde{\pi}(f) &= \sum_{i,j,k} [\tilde{p}_{ij}^k(1 + \tilde{s}_{ij}^k(f))y_{ij}^k(f) - \tilde{p}_{ji}^k(1 + \tilde{t}_{ji}^k(f))m_{ji}^k(f)], \\ \tilde{\pi}_i(f) &= \sum_{j,k} [\tilde{p}_{ij}^k(1 + \tilde{s}_{ij}^k(f))y_{ij}^k(f) - \tilde{p}_{ji}^k(1 + \tilde{t}_{ji}^k(f))m_{ji}^k(f)].\end{aligned}$$

Given the change in taxes from  $(t, s)$  to  $(\tilde{t}, \tilde{s})$  that we consider, equation (1.1) implies that all after-tax prices faced by buyers and sellers from country  $i_0$  are multiplied by  $\eta$ ,

$$\tilde{p}_{i_0}^k(1 + \tilde{t}_{i_0}^k(n)) = \eta p_{i_0}^k(1 + t_{i_0}^k(n)), \quad (1.4)$$

$$\tilde{p}_{i_0j}^k(1 + \tilde{s}_{i_0j}^k(n)) = \eta p_{i_0j}^k(1 + s_{i_0j}^k(n)), \quad (1.5)$$

while other after-tax prices remain unchanged,

$$(1 + \tilde{t}_{ji}^k(n))\tilde{p}_{ji}^k = (1 + t_{ji}^k(n))p_{ji}^k, \quad (1.6)$$

$$(1 + \tilde{s}_{ij}^k(n))\tilde{p}_{ij}^k = (1 + s_{ij}^k(n))p_{ij}^k, \quad (1.7)$$

if  $i \neq i_0$ . In turn, profits in the proposed equilibrium satisfy

$$\tilde{\pi}_i = \begin{cases} \pi_i \eta & \text{if } i = i_0, \\ \pi_i & \text{otherwise.} \end{cases} \quad (1.8)$$

First, consider condition (i). Equation (1.2) implies that the household budget constraint still holds at the original allocation  $(c(h), l(h))$  given the new prices,  $\tilde{p}$ , taxes,  $\tilde{t}$  and  $\tilde{s}$ , and transfers,  $\tilde{\tau}$ . Under A2, equations (1.4) and (1.5) are therefore sufficient for condition (i) to hold in country  $i_0$ , whereas equations (1.6) and (1.7) are sufficient for it to hold in countries  $i \neq i_0$ . Next, consider condition (ii). Under A1, equations (1.4) and (1.5) are again sufficient for condition (ii) to hold in country  $i_0$ , whereas equations (1.6) and (1.7) are sufficient for it to hold in countries  $i \neq i_0$ . Since the allocation  $(c, l, m, y)$  is unchanged in the proposed equilibrium, the good market clearing condition (iii) continues to hold. Finally, we verify the government budget balance condition (iv). Let  $R_i$  and  $\tilde{R}_i$  denote the net revenues of country  $i$ 's government at the original and proposed equilibria,

$$\begin{aligned}R_i &\equiv \sum_{j,k} p_{ji}^k (\sum_h t_{ji}^k(h) c_{ji}^k(h) + \sum_f t_{ji}^k(f) m_{ji}^k(f)) + \sum_{j \neq i} T_{ji} \\ &\quad - \sum_{j,k} p_{ij}^k (\sum_h s_{ij}^k(h) l_{ij}^k(h) + \sum_f s_{ij}^k(f) y_{ij}^k(f)) - \sum_{h \in H_i} \tau(h) - \sum_{j \neq i} T_{ij},\end{aligned}$$

$$\begin{aligned}\tilde{R}_i \equiv & \sum_{j,k} \tilde{p}_{ji}^k (\sum_h \tilde{t}_{ji}^k(h) c_{ji}^k(h) + \sum_f \tilde{t}_{ji}^k(f) m_{ji}^k(f)) + \sum_{j \neq i} \tilde{T}_{ji} \\ & - \sum_{j,k} \tilde{p}_{ij}^k (\sum_h \tilde{s}_{ij}^k(h) l_{ij}^k(h) + \sum_f \tilde{s}_{ij}^k(f) y_{ij}^k(f)) - \sum_{h \in H_i} \tilde{\tau}(h) - \sum_{j \neq i} \tilde{T}_{ij}.\end{aligned}$$

In any country  $i \neq i_0$ , equations (1.1)–(1.3) imply

$$\tilde{R}_i = R_i + \sum_{j \neq i} \sum_{h \in H_i} [\pi_j - \tilde{\pi}_j] \cdot \theta(h) + \sum_{h \in H_i} [\tilde{\pi} - \pi] \cdot \theta(h) - \sum_{j \neq i} \sum_{h \in H_j} [\pi_i - \tilde{\pi}_i] \cdot \theta(h).$$

Using the government budget constraint in country  $i$  at the original equilibrium,  $R_i = 0$ , and noting that

$$\sum_{j \neq i} \sum_{h \in H_i} [\pi_j - \tilde{\pi}_j] \cdot \theta(h) = \sum_{h \in H_i} [\pi - \tilde{\pi}] \cdot \theta(h) - \sum_{h \in H_i} [\pi_i - \tilde{\pi}_i] \cdot \theta(h),$$

we therefore arrive at

$$\tilde{R}_i = - [\pi_i - \tilde{\pi}_i] \cdot \sum_j \sum_{h \in H_j} \theta(h).$$

Together with equation (1.8), this implies government budget balance,  $\tilde{R}_i = 0$ , for all  $i \neq i_0$ .

Let us now turn to country  $i_0$ . Equation (1.2) and A2 imply

$$\begin{aligned}\tilde{R}_{i_0} = & - \sum_{j,k} \tilde{p}_{ji_0}^k (\sum_h c_{ji_0}^k(h)) + \sum_{j,k} \tilde{p}_{i_0j}^k (\sum_h l_{i_0j}^k(h)) + \tilde{\pi} \cdot \sum_{h \in H_{i_0}} \theta(h) \\ & - \sum_{j,k,f} [\tilde{p}_{i_0j}^k \tilde{s}_{i_0j}^k(f) y_{i_0j}^k(f) - \tilde{p}_{ji_0}^k \tilde{t}_{ji_0}^k(f) m_{ji_0}^k(f)] + \sum_{j \neq i} \tilde{T}_{ji_0} - \sum_{j \neq i} \tilde{T}_{i_0j}.\end{aligned}$$

By equation (1.3), this is equivalent to

$$\begin{aligned}\tilde{R}_{i_0} = & - \sum_{j,k} \tilde{p}_{ji_0}^k (\sum_h c_{ji_0}^k(h)) + \sum_{j,k} \tilde{p}_{i_0j}^k (\sum_h l_{i_0j}^k(h)) + \tilde{\pi} \cdot \sum_{h \in H_{i_0}} \theta(h) \\ & - \sum_{j,k,f} [\tilde{p}_{i_0j}^k \tilde{s}_{i_0j}^k(f) y_{i_0j}^k(f) - \tilde{p}_{ji_0}^k \tilde{t}_{ji_0}^k(f) m_{ji_0}^k(f)] + \sum_{j \neq i_0} [T_{ji_0} + [\pi_j - \tilde{\pi}_j] \cdot \sum_{h \in H_{i_0}} \theta(h)] \\ & - \sum_{j \neq i_0} [T_{i_0j} + [\pi_{i_0} - \tilde{\pi}_{i_0}] \cdot \sum_{h \in H_j} \theta(h)].\end{aligned}$$

Together with the households' budget constraints, the government budget constraint in

country  $i_0$  in the original equilibrium implies

$$\sum_{j,k} p_{ji_0}^k (\sum_h c_{ji_0}^k(h)) + \sum_{j \neq i_0} T_{i_0j} = \sum_{j,k} p_{i_0j}^k (\sum_h l_{i_0j}^k(h)) + \pi \cdot \sum_{h \in H_{i_0}} \theta(h) + \sum_{j \neq i_0} T_{ji_0}.$$

Combining the two previous observations, we get

$$\begin{aligned} \tilde{R}_{i_0} = & - \sum_{j,k} (\tilde{p}_{ji_0}^k - p_{ji_0}^k) (\sum_h c_{ji_0}^k(h)) + \sum_{j,k} (\tilde{p}_{i_0j}^k - p_{i_0j}^k) (\sum_h l_{i_0j}^k(h)) \\ & - \sum_{j,k,f} [\tilde{p}_{i_0j}^k \tilde{s}_{i_0j}^k(f) y_{i_0j}^k(f) - \tilde{p}_{ji_0}^k \tilde{t}_{ji_0}^k(f) m_{ji_0}^k(f)] + \sum_{j,k,f} [p_{i_0j}^k s_{i_0j}^k(f) y_{i_0j}^k(f) - p_{ji_0}^k t_{ji_0}^k(f) m_{ji_0}^k(f)] \\ & + [\tilde{\pi}_{i_0} - \pi_{i_0}] \cdot \sum_j \sum_{h \in H_j} \theta(h). \end{aligned}$$

Using equation (1.1) and the definitions of  $\pi_{i_0}$  and  $\tilde{\pi}_{i_0}$ , this simplifies into

$$\tilde{R}_{i_0} = (1 - \eta) \sum_k p_{i_0i_0}^k [\sum_h c_{i_0i_0}^k(h) + \sum_f m_{i_0i_0}^k(f) - \sum_h l_{i_0i_0}^k(h) - \sum_f y_{i_0i_0}^k(f)].$$

Together with the good market clearing condition (iii), this proves government budget balance  $\tilde{R}_{i_0} = 0$ . This concludes the proof that  $(c, l, m, y) \in \mathcal{E}(\tilde{t}, \tilde{s})$ .

$(\mathcal{E}(t, s, T) = \mathcal{E}(\tilde{t}, \tilde{s}, T))$ . As before, it suffices to establish  $\mathcal{E}(t, s, T) \subseteq \mathcal{E}(\tilde{t}, \tilde{s}, T)$ . Equations (1.3) and (1.8) imply

$$\tilde{T}_{ij} = \begin{cases} T_{ij} & \text{if } i \neq i_0 \text{ and } j \neq i, \\ T_{ij} + (1 - \eta) \pi_i \cdot \sum_{h \in H_j} \theta(h) & \text{if } i = i_0 \text{ and } j \neq i_0. \end{cases}$$

Under A3, this simplifies into  $\tilde{T}_{ij} = T_{ij}$  for all  $i \neq j$ . Together with the first part of our proof, this establishes that  $(c, l, m, y) \in \mathcal{E}(\tilde{t}, \tilde{s}, T)$ .  $\square$

## 2 Imperfect Competition

For convenience, we repeat the definition of an equilibrium under imperfect competition as well as assumption A1'. We then offer a formal proof of Theorem 2.

### 2.1 Equilibrium

An equilibrium requires households to maximize utility subject to budget constraint taking prices and taxes as given (condition i), markets to clear (condition iii), and govern-

ment budget constraints to hold (condition *iv*), but it no longer requires firms to be price-takers. In place of condition (*ii*), each firm  $f$  chooses a correspondence  $\sigma(f)$  that describes the set of quantities  $(y(f), m(f)) \in \Omega(f)$  that it is willing to supply and demand at every price vector  $p$ . The correspondence  $\sigma(f)$  must belong to a feasible set  $\Sigma(f)$ . For each strategy profile  $\sigma \equiv \{\sigma(f)\}$ , an auctioneer then selects a price vector  $P(\sigma)$  and an allocation  $C(\sigma) \equiv \{C(\sigma, h)\}$ ,  $L(\sigma) \equiv \{L(\sigma, h)\}$ ,  $M(\sigma) \equiv \{M(\sigma, f)\}$ , and  $Y(\sigma) \equiv \{Y(\sigma, f)\}$  such that the equilibrium conditions (*i*), (*iii*), and (*iv*) hold. Firm  $f$  solves

$$\max_{\sigma(f) \in \Sigma(f)} P(\sigma)(1 + s(f)) \cdot Y(\sigma, f) - P(\sigma)(1 + t(f)) \cdot M(\sigma, f), \quad (2.1)$$

taking the correspondences of other firms  $\{\sigma(f')\}_{f' \neq f}$  as given.

## 2.2 Assumptions

**A1'**. For any firm  $f$ , production sets can be separated into

$$\Omega(f) = \Omega_{i_0}(f) \times \Omega_{-i_0}(f),$$

where  $\Omega_{i_0}(f)$  and  $\Omega_{-i_0}(f)$  are such that either  $\Omega_{-i_0}(f) = \{0\}$  or  $\Omega_{i_0}(f) = \{0\}$ .

In line with the proof of Theorem (1), we define the function  $\rho_\eta$  mapping  $p$  into  $\tilde{p}$  using (1.1), that is,

$$\rho_\eta(p_{ij}^k) = \begin{cases} p_{ij}^k \eta & \text{if } i = j = i_0, \\ p_{ij}^k & \text{otherwise.} \end{cases} \quad (2.2)$$

Its inverse  $\rho_\eta^{-1}$  is given by

$$\rho_\eta^{-1}(p_{ij}^k) = \begin{cases} p_{ij}^k / \eta & \text{if } i = j = i_0, \\ p_{ij}^k & \text{otherwise.} \end{cases}$$

For any  $\eta > 0$ , we assume that if  $\sigma(f) \in \Sigma(f)$ , then  $\tilde{\sigma}(f) = \sigma(f) \circ \rho_\eta^{-1} \in \Sigma(f)$ .

## 2.3 Lerner Symmetry

**Theorem 2** (Imperfect Competition). Consider the tax reform of Theorem 1. If A1' and A2 hold, then  $\mathcal{E}(t, s) = \mathcal{E}(\tilde{t}, \tilde{s})$ ; if A1', A2, and A3 hold, then  $\mathcal{E}(t, s, T) = \mathcal{E}(\tilde{t}, \tilde{s}, T)$ .

*Proof.* Fix an equilibrium with strategy profile  $\sigma$ , taxes  $(t, s)$ , auctioneer's choices  $P(\sigma)$ ,

$C(\sigma'), L(\sigma'), M(\sigma')$  and  $Y(\sigma')$ , and realized prices  $p = P(\sigma)$ . Define a new strategy profile

$$\tilde{\sigma} = \sigma \circ \rho_\eta^{-1}.$$

We show that  $\tilde{\sigma}$  is an equilibrium strategy, with taxes  $(\tilde{t}, \tilde{s})$  and auctioneer choices,  $\tilde{P}(\tilde{\sigma}') = \rho_\eta(P(\tilde{\sigma}' \circ \rho_\eta))$ ,  $\tilde{C}(\tilde{\sigma}') = C(\tilde{\sigma}' \circ \rho_\eta)$ ,  $\tilde{L}(\tilde{\sigma}') = L(\tilde{\sigma}' \circ \rho_\eta)$ ,  $\tilde{M}(\tilde{\sigma}') = M(\tilde{\sigma}' \circ \rho_\eta)$ ,  $\tilde{Y}(\tilde{\sigma}') = Y(\tilde{\sigma}' \circ \rho_\eta)$ , and realized prices  $\tilde{p} = \tilde{P}(\tilde{\sigma}) = \rho_\eta(p)$ .

We focus on the profit maximization problem of a given firm  $f$ ; the rest of the proof is identical to the perfect competition case. Define the set of feasible deviation strategies for firm  $f$  at the original and proposed equilibria

$$\mathcal{D}_{f,\sigma} = \{\sigma' \mid (\sigma'(f), \sigma(-f)) \text{ for all } \sigma'(f) \in \Sigma(f)\},$$

$$\mathcal{D}_{f,\tilde{\sigma}} = \{\tilde{\sigma}' \mid (\tilde{\sigma}'(f), \tilde{\sigma}(-f)) \text{ for all } \tilde{\sigma}'(f) \in \Sigma(f)\},$$

where  $\sigma(-f) = \{\sigma(f')\}_{f' \neq f} \in \Pi_{f' \neq f} \Sigma(f')$  and  $\tilde{\sigma}(-f) = \{\tilde{\sigma}(f')\}_{f' \neq f} \in \Pi_{f' \neq f} \Sigma(f')$ .

By assumption,  $\tilde{\sigma}(f) = \sigma(f) \circ \rho_\eta^{-1} \in \Sigma(f)$ . We therefore need to prove that

$$\begin{aligned} \tilde{P}(\tilde{\sigma})(1 + \tilde{s}(f)) \cdot \tilde{Y}(\tilde{\sigma}, f) - \tilde{P}(\tilde{\sigma})(1 + \tilde{t}(f)) \cdot \tilde{M}(\tilde{\sigma}, f) \\ \geq \tilde{P}(\tilde{\sigma}')(1 + \tilde{s}(f)) \cdot \tilde{Y}(\tilde{\sigma}', f) - \tilde{P}(\tilde{\sigma}')(1 + \tilde{t}(f)) \cdot \tilde{M}(\tilde{\sigma}', f), \end{aligned} \quad (2.3)$$

for all  $\tilde{\sigma}' \in \mathcal{D}_{f,\tilde{\sigma}}$ .

By condition (2.1),  $\sigma$  satisfies

$$\begin{aligned} P(\sigma)(1 + s(f)) \cdot Y(\sigma, f) - P(\sigma)(1 + t(f)) \cdot M(\sigma, f) \\ \geq P(\sigma')(1 + s(f)) \cdot Y(\sigma', f) - P(\sigma')(1 + t(f)) \cdot M(\sigma', f), \end{aligned} \quad (2.4)$$

for all  $\sigma' \in \mathcal{D}_{f,\sigma}$ . Decompose

$$(M(\sigma', f), Y(\sigma', f)) = (M_{i_0}(\sigma', f), M_{-i_0}(\sigma', f), Y_{i_0}(\sigma', f), Y_{-i_0}(\sigma', f))$$

so that  $(M_{i_0}(\sigma', f), Y_{i_0}(\sigma', f)) \in \Omega_{i_0}(f)$  and  $(M_{-i_0}(\sigma', f), Y_{-i_0}(\sigma', f)) \in \Omega_{-i_0}(f)$ . Decompose  $P(\sigma')$ ,  $t(f)$  and  $s(f)$  in the same manner. With this notation, A1' and (2.4) imply

$$\begin{aligned} P_{i_0}(\sigma)(1 + s_{i_0}(f)) \cdot Y_{i_0}(\sigma, f) - P_{i_0}(\sigma)(1 + t_{i_0}(f)) \cdot M_{i_0}(\sigma, f) \\ \geq P_{i_0}(\sigma')(1 + s_{i_0}(f)) \cdot Y_{i_0}(\sigma', f) - P_{i_0}(\sigma')(1 + t_{i_0}(f)) \cdot M_{i_0}(\sigma', f) \end{aligned} \quad (2.5)$$



and

$$\begin{aligned} & P_{-i_0}(\sigma)(1 + s_{-i_0}(f)) \cdot Y_{-i_0}(\sigma, f) - P_{-i_0}(\sigma)(1 + t_{-i_0}(f)) \cdot M_{-i_0}(\sigma, f) \\ & \geq P_{-i_0}(\sigma')(1 + s_{-i_0}(f)) \cdot Y_{-i_0}(\sigma', f) - P_{-i_0}(\sigma')(1 + t_{-i_0}(f)) \cdot M_{-i_0}(\sigma', f), \end{aligned} \quad (2.6)$$

as one of the two inequalities holds trivially as an equality with zero on both sides.

For any  $\tilde{\sigma}' \in \Pi_f \Sigma(f)$  and  $\sigma' = \tilde{\sigma}' \circ \rho_\eta \in \Pi_f \Sigma(f)$ , the new auctioneer's choices imply

$$\begin{aligned} & \tilde{P}(\tilde{\sigma}')(1 + \tilde{s}(f)) \cdot \tilde{Y}(\tilde{\sigma}', f) - \tilde{P}(\tilde{\sigma}')(1 + \tilde{t}(f)) \cdot \tilde{M}(\tilde{\sigma}', f) \\ & = \rho_\eta(P(\tilde{\sigma}' \circ \rho_\eta))(1 + \tilde{s}(f)) \cdot Y(\tilde{\sigma}' \circ \rho_\eta, f) - \rho_\eta(P(\tilde{\sigma}' \circ \rho_\eta))(1 + \tilde{t}(f)) \cdot M(\tilde{\sigma}' \circ \rho_\eta, f) \\ & = \rho_\eta(P(\sigma'))(1 + \tilde{s}(f)) \cdot Y(\sigma', f) - \rho_\eta(P(\sigma'))(1 + \tilde{t}(f)) \cdot M(\sigma', f) \end{aligned}$$

Equation (2.2) further implies,

$$\begin{aligned} \rho_\eta(P_{ij}^k(\sigma'))(1 + \tilde{s}_{ij}^k(f)) &= \begin{cases} \eta P_{ij}^k(\sigma')(1 + s_{ij}^k(f)) & \text{for all } j \text{ and } k \text{ if } i = i_0, \\ P_{ij}^k(\sigma')(1 + s_{ij}^k(f)) & \text{for all } j \text{ and } k \text{ if } i \neq i_0, \end{cases} \\ \rho_\eta(P_{ji}^k(\sigma'))(1 + \tilde{t}_{ji}^k(f)) &= \begin{cases} \eta P_{ji}^k(\sigma')(1 + t_{ji}^k(f)) & \text{for all } j \text{ and } k \text{ if } i = i_0, \\ P_{ji}^k(\sigma')(1 + t_{ji}^k(f)) & \text{for all } j \text{ and } k \text{ if } i \neq i_0. \end{cases} \end{aligned}$$

Thus, it follows that

$$\begin{aligned} & \tilde{P}_{i_0}(\tilde{\sigma}')(1 + \tilde{s}_{i_0}(f)) \cdot \tilde{Y}_{i_0}(\tilde{\sigma}', f) - \tilde{P}_{i_0}(\tilde{\sigma}')(1 + \tilde{t}_{i_0}(f)) \cdot \tilde{M}_{i_0}(\tilde{\sigma}', f) \\ & = \eta (P_{i_0}(\sigma')(1 + s_{i_0}(f)) \cdot Y_{i_0}(\sigma', f) - P_{i_0}(\sigma')(1 + t_{i_0}(f)) \cdot M_{i_0}(\sigma', f)), \end{aligned} \quad (2.7)$$

and

$$\begin{aligned} & \tilde{P}_{-i_0}(\tilde{\sigma}')(1 + \tilde{s}_{-i_0}(f)) \cdot \tilde{Y}_{-i_0}(\tilde{\sigma}', f) - \tilde{P}_{-i_0}(\tilde{\sigma}')(1 + \tilde{t}_{-i_0}(f)) \cdot \tilde{M}_{-i_0}(\tilde{\sigma}', f) \\ & = P_{-i_0}(\sigma')(1 + s_{-i_0}(f)) \cdot Y_{-i_0}(\sigma', f) - P_{-i_0}(\sigma')(1 + t_{-i_0}(f)) \cdot M_{-i_0}(\sigma', f). \end{aligned} \quad (2.8)$$

Since for any  $\tilde{\sigma}' \in \mathcal{D}_{f, \tilde{\sigma}}$ , we have  $\sigma' = \tilde{\sigma}' \circ \rho_\eta \in \mathcal{D}_{f, \sigma}$ , (2.5)-(2.8) imply

$$\begin{aligned} & \tilde{P}_{i_0}(\tilde{\sigma})(1 + \tilde{s}_{i_0}(f)) \cdot \tilde{Y}_{i_0}(\tilde{\sigma}, f) - \tilde{P}_{i_0}(\tilde{\sigma})(1 + \tilde{t}_{i_0}(f)) \cdot \tilde{M}_{i_0}(\tilde{\sigma}, f) \\ & \geq \tilde{P}_{i_0}(\tilde{\sigma}')(1 + \tilde{s}_{i_0}(f)) \cdot \tilde{Y}_{i_0}(\tilde{\sigma}', f) - \tilde{P}_{i_0}(\tilde{\sigma}')(1 + \tilde{t}_{i_0}(f)) \cdot \tilde{M}_{i_0}(\tilde{\sigma}', f), \end{aligned}$$

and

$$\begin{aligned} & \bar{P}_{-i_0}(\tilde{\sigma})(1 + \tilde{s}_{-i_0}(f)) \cdot \tilde{Y}_{-i_0}(\tilde{\sigma}, f) - \bar{P}_{-i_0}(\tilde{\sigma})(1 + \tilde{t}_{-i_0}(f)) \cdot \tilde{M}_{-i_0}(\tilde{\sigma}, f) \\ & \geq \bar{P}_{-i_0}(\tilde{\sigma}')(1 + \tilde{s}_{-i_0}(f)) \cdot \tilde{Y}_{-i_0}(\tilde{\sigma}', f) - \bar{P}_{-i_0}(\tilde{\sigma}')(1 + \tilde{t}_{-i_0}(f)) \cdot \tilde{M}_{-i_0}(\tilde{\sigma}', f), \end{aligned}$$

for all  $\tilde{\sigma}' \in \mathcal{D}_{f, \tilde{\sigma}}$ . Adding up these last two inequalities gives (2.3).  $\square$

### 3 Nominal Rigidities

For convenience, we repeat the adjustment in prices before taxes,

$$\frac{\tilde{p}_{ij}^k}{p_{ij}^k} = \begin{cases} \eta & \text{if } i = j = i_0, \\ 1 & \text{otherwise.} \end{cases} \quad (3.1)$$

For parts of the proof of Proposition 1, we will use the fact that given the tax reform of Theorem 1, equation (3.1) is equivalent to

$$\frac{\tilde{p}_{ij}^k(1 + \tilde{s}_{ij}^k(n))}{p_{ij}^k(1 + s_{ij}^k(n))} = \frac{\tilde{p}_{ji}^k(1 + \tilde{t}_{ji}^k(n))}{p_{ji}^k(1 + t_{ji}^k(n))} = \begin{cases} \eta & \text{for all } j \text{ and } k, \text{ if } i = i_0, \\ 1 & \text{for all } j \text{ and } k, \text{ if } i \neq i_0. \end{cases} \quad (3.2)$$

**Proposition 1.** *Consider the tax reform of Theorem 1 with  $\eta \neq 1$ . Suppose  $p \in \mathcal{P}(t, s)$  and  $\tilde{p}$  satisfies (3.1). Then  $\tilde{p} \in \mathcal{P}(\tilde{t}, \tilde{s})$  holds if prices are rigid in the origin country's currency after sellers' taxes or the destination country's currency after buyers' taxes, but not if they are rigid before taxes. Likewise,  $\tilde{p} \in \mathcal{P}(\tilde{t}, \tilde{s})$  holds if prices are rigid in a dominant currency before taxes and country  $i_0 \neq i_D$ , but not if  $i_0 = i_D$ .*

*Proof.* We first consider the three cases for which  $\tilde{p} \in \mathcal{P}(\tilde{t}, \tilde{s})$ .

**Case 1: Prices are rigid in the origin country's currency after sellers' taxes,**

$$\mathcal{P}(t, s) = \{ \{p_{ij}^k\} \mid \exists \{e_i\} \text{ such that } p_{ij}^k(1 + s_{ij}^k(n)) = \bar{p}_{ij}^{k,i}(1 + \bar{s}_{ij}^k(n))/e_i \text{ for all } i, j, k, n \}.$$

Consider  $p \in \mathcal{P}(t, s)$ . Let us guess  $\tilde{e}_{i_0}/e_{i_0} = 1/\eta$  and  $\tilde{e}_i/e_i = 1$  if  $i \neq i_0$ . For any  $j, k$ , consider first  $i \neq i_0$ . From (3.2), we have

$$\tilde{p}_{ij}^k(1 + \tilde{s}_{ij}^k(n)) = p_{ij}^k(1 + s_{ij}^k(n)) = \bar{p}_{ij}^{k,i}(1 + \bar{s}_{ij}^k(n))/e_i = \bar{p}_{ij}^{k,i}(1 + \bar{s}_{ij}^k(n))/\tilde{e}_i.$$

Next consider  $i = i_0$ . From (3.2), we have

$$\tilde{p}_{i_0 j}^k (1 + \tilde{s}_{i_0 j}^k(n)) = \eta p_{i_0 j}^k (1 + s_{i_0 j}^k(n)) = \eta \bar{p}_{i_0 j}^{k, i_0} (1 + \bar{s}_{i_0 j}^k(n)) / e_{i_0} = \bar{p}_{i_0 j}^{k, i_0} (1 + \bar{s}_{i_0 j}^k(n)) / \tilde{e}_{i_0}.$$

This establishes that  $\tilde{p} \in \mathcal{P}(\tilde{t}, \tilde{s})$ .

**Case 2: Prices are rigid in the destination country's currency after buyers' taxes,**

$$\mathcal{P}(t, s) = \{\{p_{ij}^k\} | \exists \{e_l\} \text{ such that } p_{ij}^k (1 + t_{ij}^k(n)) = \bar{p}_{ij}^{k, j} (1 + \bar{t}_{ij}^k(n)) / e_j \text{ for all } i, j, k, n\}.$$

Consider  $p \in \mathcal{P}(t, s)$ . Let us guess  $\tilde{e}_{i_0} / e_{i_0} = 1 / \eta$  and  $\tilde{e}_i / e_i = 1$  if  $i \neq i_0$ . For any  $i, k$ , consider first  $j \neq i_0$ . From (3.2), we have

$$\tilde{p}_{ij}^k (1 + \tilde{t}_{ij}^k(n)) = p_{ij}^k (1 + t_{ij}^k(n)) = \bar{p}_{ij}^{k, j} (1 + \bar{t}_{ij}^k(n)) / e_j = \bar{p}_{ij}^{k, j} (1 + \bar{t}_{ij}^k(n)) / \tilde{e}_j.$$

Next consider  $j = i_0$ . From (3.2), we have

$$\tilde{p}_{i_0 i_0}^k (1 + \tilde{t}_{i_0 i_0}^k(n)) = \eta p_{i_0 i_0}^k (1 + t_{i_0 i_0}^k(n)) = \eta \bar{p}_{i_0 i_0}^{k, i_0} (1 + \bar{t}_{i_0 i_0}^k(n)) / e_{i_0} = \bar{p}_{i_0 i_0}^{k, i_0} (1 + \bar{t}_{i_0 i_0}^k(n)) / \tilde{e}_{i_0}.$$

This establishes that  $\tilde{p} \in \mathcal{P}(\tilde{t}, \tilde{s})$ .

**Case 3: Prices are rigid in a dominant currency before taxes are imposed, and  $i_0 \neq i_D$ ,**

$$\mathcal{P}(t, s) = \{\{p_{ij}^k\} | \exists \{e_l\} \text{ such that } p_{ij}^k = \bar{p}_{ij}^{k, i_D} / e_{i_D} \text{ for all } i \neq j, k \text{ and } p_{ii}^k = \bar{p}_{ii}^{k, i} / e_i \text{ for all } k\}.$$

Consider  $p \in \mathcal{P}(t, s)$ . Let us guess  $\tilde{e}_{i_0} / e_{i_0} = 1 / \eta$  and  $\tilde{e}_i / e_i = 1$  if  $i \neq i_0$ , including  $\tilde{e}_{i_D} / e_{i_D} = 1$  since  $i_0 \neq i_D$ . For any  $k, j$ , consider first  $i \neq j$ . From (3.1), we have

$$\tilde{p}_{ij}^k = p_{ij}^k = \bar{p}_{ij}^{k, i_D} / e_{i_D} = \bar{p}_{ij}^{k, i_D} / \tilde{e}_{i_D}.$$

Next consider  $i = j \neq i_0$ . From (3.1), we have

$$\tilde{p}_{ii}^k = p_{ii}^k = \bar{p}_{ii}^{k, i} / e_i = \bar{p}_{ii}^{k, i} / \tilde{e}_i.$$

Finally, consider  $i = j = i_0$ . From (3.1), we have

$$\tilde{p}_{i_0 i_0}^k = \eta p_{i_0 i_0}^k = \eta \bar{p}_{i_0 i_0}^{k, i_0} / e_{i_0} = \bar{p}_{i_0 i_0}^{k, i_0} / \tilde{e}_{i_0}.$$

This establishes that  $\tilde{p} \in \mathcal{P}(\tilde{t}, \tilde{s})$ .

We now turn to the three cases for which  $\tilde{p} \notin \mathcal{P}(\tilde{t}, \tilde{s})$ .

**Case 4: Prices are rigid in the origin country's currency before sellers's taxes,**

$$\mathcal{P}(t, s) = \{ \{ p_{ij}^k \} | \exists \{ e_l \} \text{ such that } p_{ij}^k = \bar{p}_{ij}^{k,i} / e_i \text{ for all } i, j, k, n \}.$$

Consider  $p \in \mathcal{P}(t, s)$ . Suppose  $\tilde{p} \in \mathcal{P}(\tilde{t}, \tilde{s})$ . From (3.1), we have

$$\begin{aligned} \tilde{p}_{i_0 j}^k &= p_{i_0 j}^k = \bar{p}_{i_0 j}^{k, i_0} / e_{i_0} = \bar{p}_{i_0 j}^{k, i_0} / \tilde{e}_{i_0} \text{ if } j \neq i_0, \\ \tilde{p}_{i_0 i_0}^k &= \eta p_{i_0 i_0}^k = \eta \bar{p}_{i_0 i_0}^{k, i_0} / e_{i_0} = \bar{p}_{i_0 i_0}^{k, i_0} / \tilde{e}_{i_0} \text{ otherwise.} \end{aligned}$$

The first equation gives  $\tilde{e}_{i_0} / e_{i_0} = 1$ ; the second gives  $\tilde{e}_{i_0} / e_{i_0} = 1/\eta$ . A contradiction.

**Case 5: Prices are rigid in the destination country's currency before buyers' taxes,**

$$\mathcal{P}(t, s) = \{ \{ p_{ij}^k \} | \exists \{ e_l \} \text{ such that } p_{ij}^k = \bar{p}_{ij}^{k,j} / e_j \text{ for all } i, j, k, n \}.$$

Start with  $p \in \mathcal{P}(t, s)$ . Suppose  $\tilde{p} \in \mathcal{P}(\tilde{t}, \tilde{s})$ . From (3.1), we have

$$\begin{aligned} \tilde{p}_{i i_0}^k &= p_{i i_0}^k = \bar{p}_{i i_0}^{k, i_0} / e_{i_0} = \bar{p}_{i i_0}^{k, i_0} / \tilde{e}_{i_0} \text{ if } i \neq i_0, \\ \tilde{p}_{i_0 i_0}^k &= \eta p_{i_0 i_0}^k = \eta \bar{p}_{i_0 i_0}^{k, i_0} / e_{i_0} = \bar{p}_{i_0 i_0}^{k, i_0} / \tilde{e}_{i_0} \text{ otherwise.} \end{aligned}$$

The first equation gives  $\tilde{e}_{i_0} / e_{i_0} = 1$ ; the second gives  $\tilde{e}_{i_0} / e_{i_0} = 1/\eta$ . A contradiction.

**Case 6: Prices are rigid in a dominant currency before taxes are imposed, and  $i_0 = i_D$ ,**

$$\mathcal{P}(t, s) = \{ \{ p_{ij}^k \} | \exists \{ e_l \} \text{ such that } p_{ij}^k = \bar{p}_{ij}^{k, i_0} / e_{i_0} \text{ for all } i \neq j, k \text{ and } p_{ii}^k = \bar{p}_{ii}^{k, i} / e_i \text{ for all } k \}.$$

Start with  $p \in \mathcal{P}(t, s)$ . Suppose  $\tilde{p} \in \mathcal{P}(\tilde{t}, \tilde{s})$ . From (3.1), we have

$$\begin{aligned} \tilde{p}_{i_0 j}^k &= p_{i_0 j}^k = \bar{p}_{i_0 j}^{k, i_0} / e_{i_0} = \bar{p}_{i_0 j}^{k, i_0} / \tilde{e}_{i_0} \text{ if } j \neq i_0, \\ \tilde{p}_{i_0 i_0}^k &= \eta p_{i_0 i_0}^k = \eta \bar{p}_{i_0 i_0}^{k, i_0} / e_{i_0} = \bar{p}_{i_0 i_0}^{k, i_0} / \tilde{e}_{i_0} \text{ otherwise.} \end{aligned}$$

The first equation gives  $\tilde{e}_{i_0} / e_{i_0} = 1$ ; the second gives  $\tilde{e}_{i_0} / e_{i_0} = 1/\eta$ . A contradiction.  $\square$