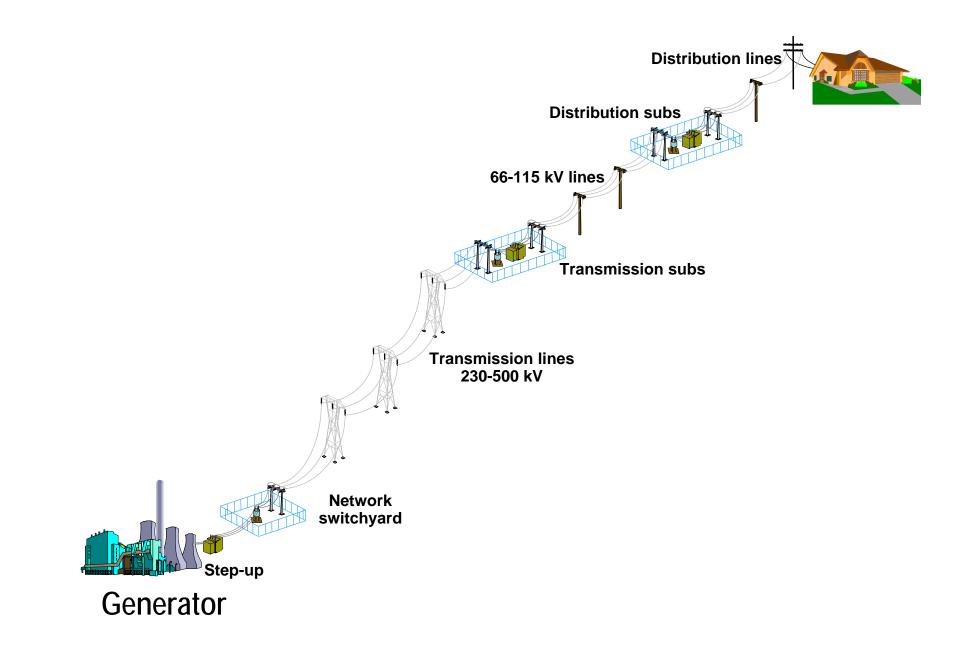
ELECTRICITY RESTRUCTURING WHAT'S GONE RIGHT? WHAT'S GONE WRONG? WHY DO WE CARE?

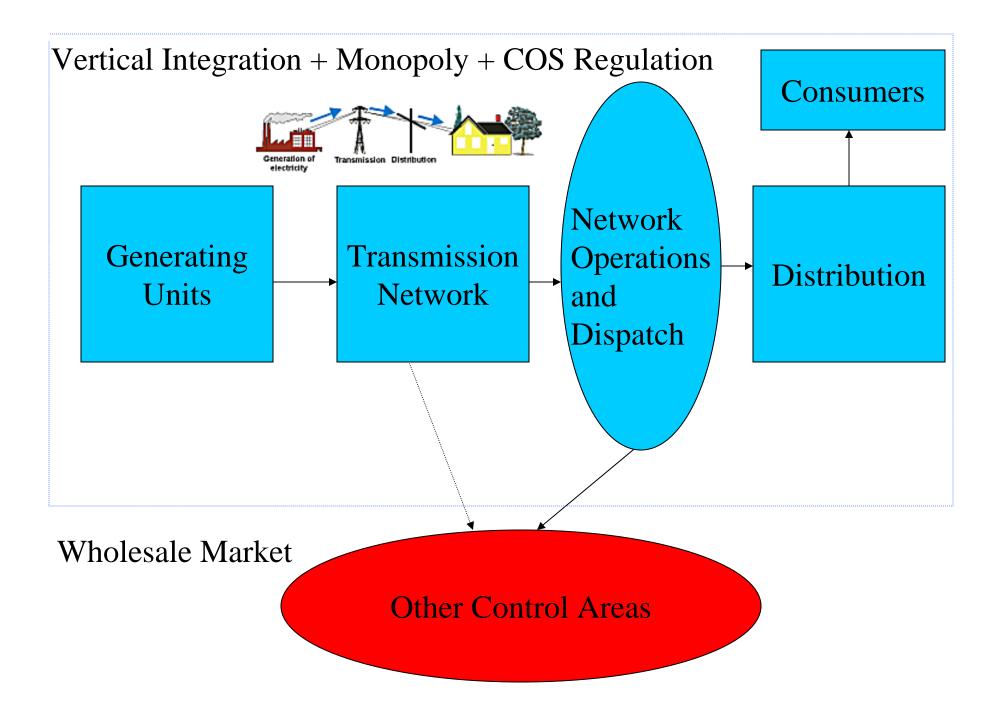
Hans Landsberg Memorial Lecture Resources For the Future Paul L. Joskow Alfred P. Sloan Foundation and MIT October 1, 2008

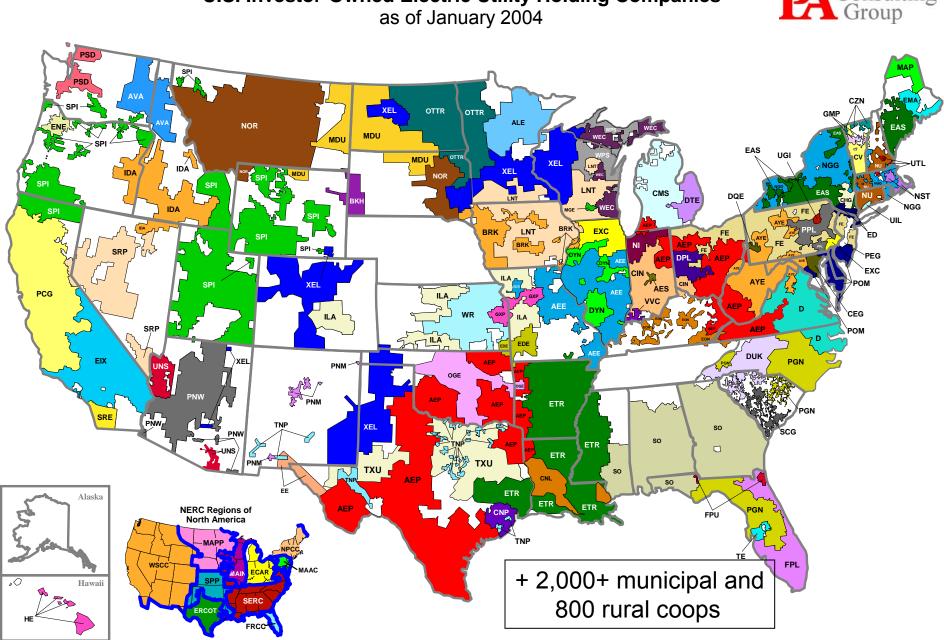
The views expressed in this presentation are my own and do not represent the views of the Alfred P. Sloan Foundation or MIT

SOME BASIC FACTS ABOUT ELECTRICITY SECTOR

- Accounts for 42% of primary U.S. energy consumption
- Accounts for 35% of U.S. fossil fuel consumption
- Accounts for 40% of U.S. CO₂ emissions and this share projected to grow in BAU
- Uses almost no petroleum: Oil accounted for 17% of generation in 1973 and only 1.5% today
- Relies primarily on North America for fuel
- Consumption projected to grow faster than total energy consumption







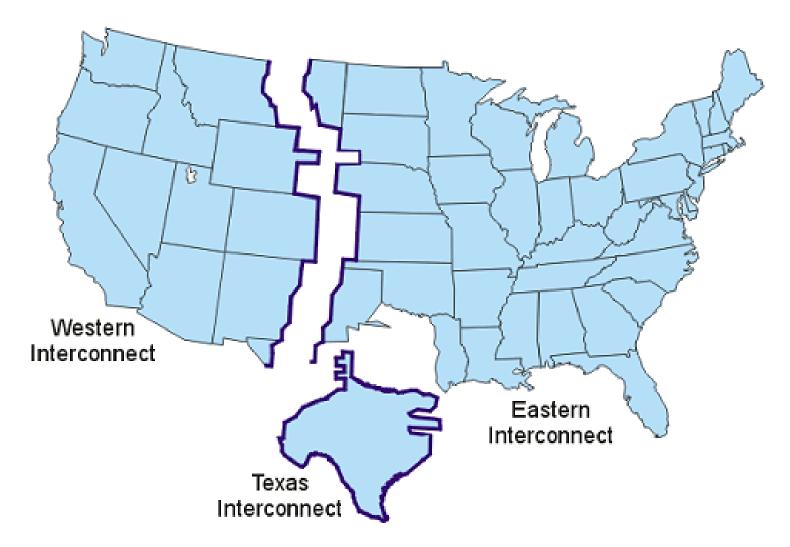
U.S. Investor-Owned Electric Utility Holding Companies



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The service boundaries on this map are a general representation of individual utility regions and do not necessarily depict the exact legal boundaries of the regions. Information on this map is believed to be accurate but is not guaranteed.

North American Electric Power Grids



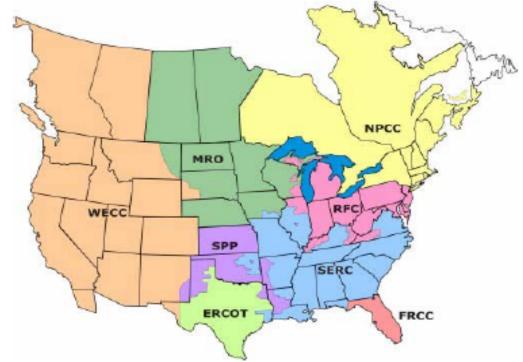


Figure 1: NERC Regional Reliability Councils as of October 16, 2006

ERCOT Electric Reliability Council of Texas, Inc.

FRCC Florida Reliability Coordinating Council

MRO Midwest Reliability Organization

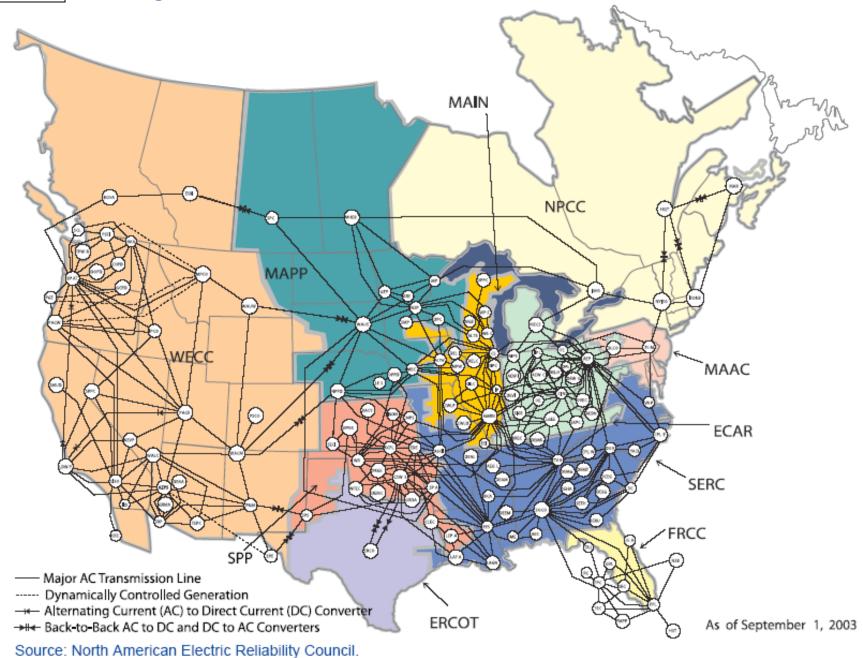
NPCC Northeast Power Coordinating Council RFC ReliabilityFirst Corporation

SERC SERC Reliability Corporation

SPP Southwest Power Pool, Inc.

WECC Western Electricity Coordinating Council

NERC Regions and Control Areas



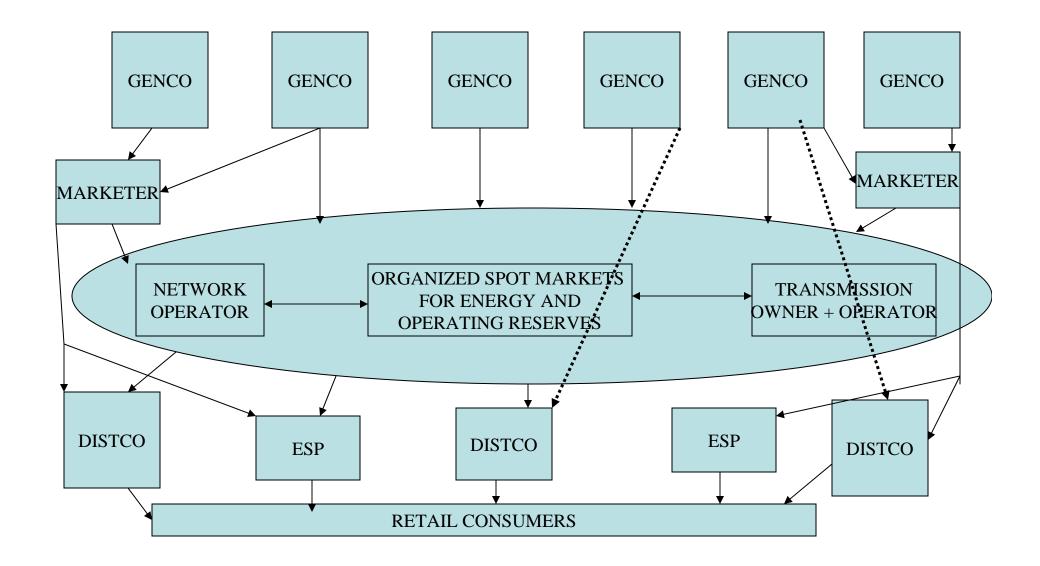
THE GOOD OLD DAYS OF REGULATED MONOPOLY

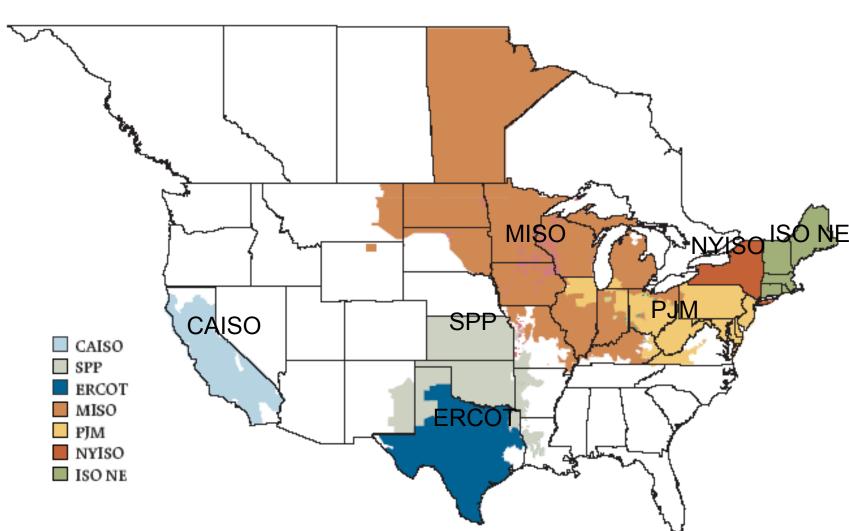
- Construction cost overruns and poor generating plant operating performance
- Inefficient retail pricing
- Wide price variations within regions
- Costly fragmentation and wide variations in performance
- Productivity and innovation lags
- Growing adverse environmental impacts
- But it worked from the "big picture" perspective and was particularly good at mobilizing capital
- Only energy or infrastructure sector that has escaped mandatory national "liberalization" reforms
- Partially reformed 1935 industrial organization and regulatory framework for a 21st century technology and policy challenges, especially GHG mitigation

REFORM GOALS

- Efficient and reliable supplies of electricity to support valuable services and economic growth
- Efficient prices that provide good signals for wise use of electricity and sufficient revenues to support efficient operation of and investment in the supply system
- Energy and network security and reliability
- Key platform for meeting GHG mitigation goals
- Stimulate innovation on the supply and demand sides
- Do better than just "work"

VISION FOR COMPREHENSIVE REFORM COMPETITIVE WHOLESALE + RETAIL MARKETS





Source: State of the Markets Report 2004, FERC Office of Market Oversight and Investigations (2005, page 53).

ISO/RTOs in the United States 2006

Independent System Operators and Organized Wholesale Markets 2006

| System Operator | Generating Capacity |
|-----------------|---------------------|
| | (MW) |
| | |

| ISO-New England (RTO) | 31,000 |
|---------------------------------------|---------|
| New York ISO | 37,000 |
| PJM (expanded) (RTO) | 164,000 |
| Midwest ISO (MISO) | 130,000 |
| California ISO | 52,000 |
| ERCOT (Texas) | 78,000 |
| Southwest Power Pool (RTO)[1] | 60,000 |
| | |
| | |
| ISO/RTO Total | 552,000 |
| | |
| Total U.S. Generating Capacity | 970,000 |
| [1] Organized markets being developed | |

| Table 8: RTO Market Characteristics in 2006 | | | | | | | | | | |
|---|-----------|----------|-----------------|------------|-------|-----------------|-------|--|--|--|
| Existing | Projected | | + Cost- | | Other | | | | | |
| Services Provided | IS0-NE | NYIS0 | PJM | MIS0 | SPP | ERCOT | CAISO | | | |
| Bilateral transactions | | | | | | | | | | |
| Active online physical trading | | | | | | | | | | |
| Active online financial trading | | | | | | | | | | |
| Real-time energy market | | 1 | | | 2 | | | | | |
| Locational energy price | | | | | | | | | | |
| Hourly energy price | | | | | | | | | | |
| Congestion price | | | | | | | | | | |
| Losses price | | | 07 ³ | | 4 | | 5 | | | |
| Day-ahead energy market | | 1 | | | | 09 | 08 | | | |
| Locational energy price | | | | | | 09 | 08 | | | |
| Hourly energy price | | | | | | 09 ⁶ | 08 | | | |
| Congestion price | | | | | | 09 | 7 | | | |
| Losses price | | | 07 ³ | | | | 08 | | | |
| Ancillary services market | | | | 08 | • | | | | | |
| Regulation service market | | | <u>ه</u> | • | • | | | | | |
| Operating reserves market | | | 9 | 1 0 | • | | | | | |
| Reactive power market | • 11 | • 12 | • | • | • | • | • | | | |
| Black start market | | • | • | • | • | • 13 | • | | | |
| Financial transmission rights | | | | | | | 7 | | | |
| Capacity market | 14 | | | | | • 15 | 16 | | | |
| Regional transmission scheduling | | | | | | | | | | |
| Regional economic dispatch | | | | | | 17 | 17 | | | |
| Regional transmission planning | | | | | | | | | | |
| Regional interconnection process | | | | | | | | | | |
| Independent market monitor | | | | | | | | | | |
| Mitigation | | | | | | | | | | |

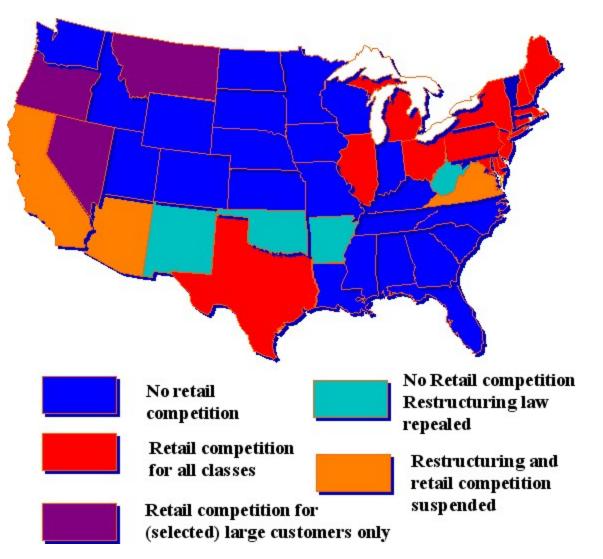
Source: FERC 2006 State of the Markets Report

ATTRIBUTES OF U.S. WHOLESALE MARKET AREAS

| Exist | xisting Projected | | | | | | | | | |
|---|--|----|--|----------------|---------------------------------|---|--|--|------------------------------------|--|
| | Real-time market (RTO/ISO) Bilateral | | Day-ahead market (RTO/ISO) Bilateral | | Virtual Bidding (RTO/ISO) | Ancillary services markets (RTO/ISO) | Financial transmission rights (RTO/ISO) | Capacity (UCAP) markets (RT0/ISO) | Associated financial markets | |
| New England | | | | | | | | 1 | | |
| New York | | | | | | | | 2 | | |
| рјм | | | | | | | | 3 | | |
| Midwest | | | | | | 08 | | | | |
| Southeast | | | | | | | | | | |
| SPP | | | | | | | | | | |
| ERCOT | | | 09 | | | | | | | |
| Northwest | | | | | | | | | | |
| Southwest | | | | | | | | | | |
| California | | | 08 | | 09 | | | 4 | | |
| ¹ Transitioning to new Forward Ca ² Locational ³ Systemwide ⁴ California is con | apacity Marke | t. | | led capacity r | narket was repl | aced on Decen | nber 1, 2006, with | the transition p | period for its | |

Source: FERC 2006 State of the Markets Report

STATUS OF RETAIL COMPETITION AND RESTRUCTURING REFORMS 2007



AVERAGE PRE-REFORM INDUSTRIAL PRICES 1996



WHAT HAS GONE RIGHT IN WHOLESALE MARKET LIBERALIZATION?

- About 650,000 Mw of U.S. generating capacity in 1996 (75% IOU), almost all of it regulated and integrated with T&D
- 100,000 Mw divested and deregulated by 2004
- 85,000 Mw transferred to unregulated affiliates by 2004
- 200,000 Mw of new generating capacity (80% merchant) added between 2000 and 2004
- Large increase in volume and geographic expanse of wholesale trade.
 - About 35% of electricity is produced by unregulated generators today (45% of IOU generation)
 - Regional wholesale market areas are better integrated economically
- FERC SMD and RTO restructuring spreading slowly but steadily
 - NE, NY, PJM (expanding), MISO
 - California redesign
 - ERCOT redesign

PERFORMANCE OF ORGANIZED WHOLESALE MARKETS

- Short term markets (day-ahead, hour-ahead, balancing) function reasonably well within each ISO/RTO
 - Generator dispatch efficiency has improved
 - Scarce transmission capacity is allocated efficiently
 - Locational price differences reflect congestion and marginal losses in NE and NY
 - Day-ahead, hour-ahead and real time markets are reasonably well arbitraged, but some "gaming" in constrained-on areas ("load pockets")
 - Reliability of the network has been maintained
 - Market power is not a significant problem when measured over a reasonable time period except in some load pockets.
 - Forward contracting between suppliers and LSEs has helped, though a growing share of energy is traded in short-term markets
 - Fuel cost adjusted wholesale prices have declined slightly
 - Rising gas and coal prices have "hidden" these increases in efficiency

PERFORMANCE OF ORGANIZED WHOLESALE MARKETS

- Remaining issues to resolve
 - Energy prices do not rise fast enough or high enough during scarcity conditions
 - Capacity obligations and capacity markets are resolving this
 problem from an investment incentive perpective
 - System operators need more "products" to maintain reliability without undermining market performance (OOM)
 - "Seams" issues are slowly being resolved through better integration of markets between RTO/ISOs or by internalization (PJM expansions)
 - Demand side participation has been slow to emerge but things are improving

OTHER EFFICIENCY IMPROVEMENTS FROM RESTRUCTURING

- Risk of cost overruns, performance deficiencies, and market volatility are appropriately shifted to producers from consumers
- Availability of deregulated nuclear and fossil plants has improved more than for regulated plants
- Operating costs of deregulated fossil plants have fallen more than for regulated plants
- Prices reflect marginal supply costs and provide better signals to consumers to use electricity widely and to invest in conservation

EVIDENCE



- 6.5 million households and businesses; population 14 million
- Over 8,000 miles of high-voltage transmission lines
- 13 interconnections to electricity systems in New York and Canada
- More than 32,000 megawatts (MW) of total supply (includes 1,693 MW of demand-resource capacity)
- All-time peak demand of 28,130 MW, set on August 2, 2006
- More than 300 participants in the marketplace (those who generate, buy, sell, transport, and use wholesale electricity)
- \$10 billion annual total energy market value (2007)
- More than \$1.0 billion in transmission investment made for reliability since 2002; another \$4.0 to \$7.0 billion planned over the next 10 years
- Approximately \$1.0 to \$2.0 billion of economic transmission investment to enable renewable resources under study
- Five major 345-kilovolt projects already in various stages of construction and operation

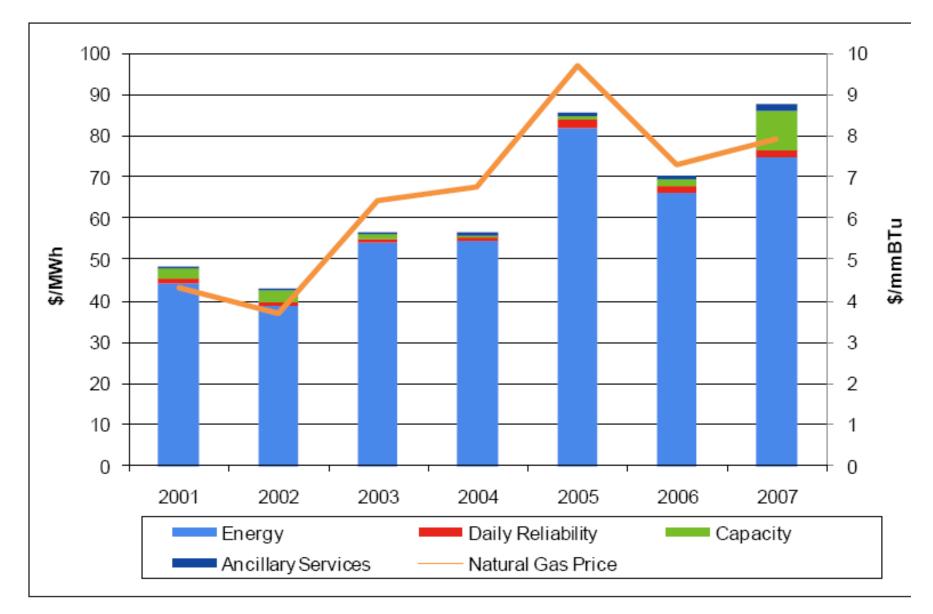


Figure 2-33: New England wholesale electricity market cost metric—electric energy, daily reliability, capacity, and ancillary services, \$/MWh, and annual average natural gas prices, \$/MMBtu, 2001 to 2007.

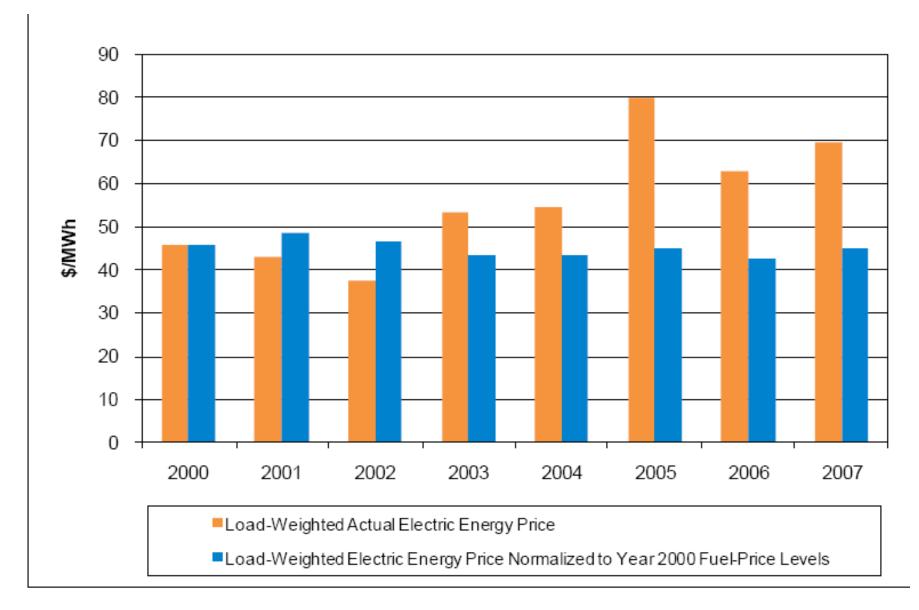


Figure 2-23: Actual and fuel-adjusted average real-time electric energy prices, 2000 to 2007. ISO-New England (2008)

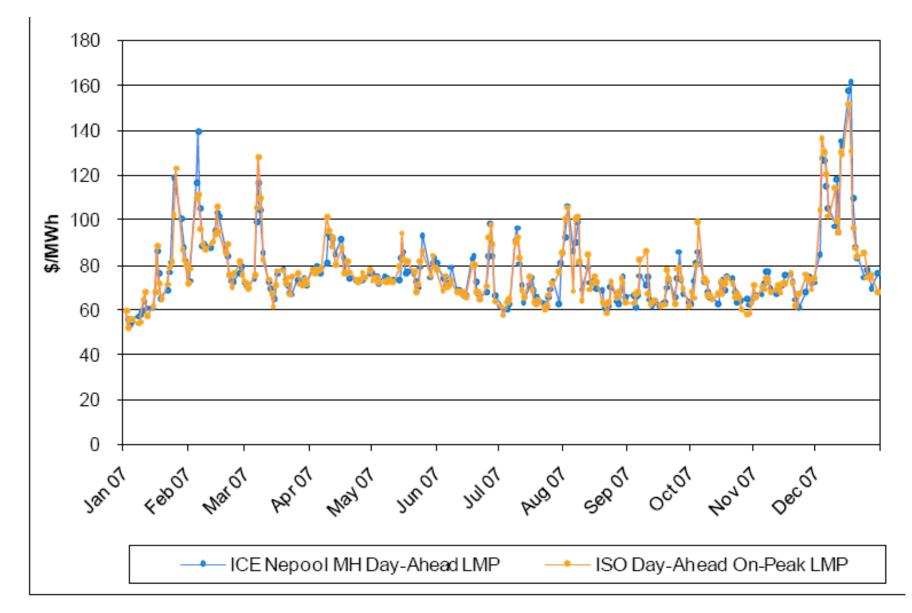


Figure 2-26: Comparison of ISO day-ahead Hub LMPs with ICE day-ahead New England trade prices. ISO-New England (2008)

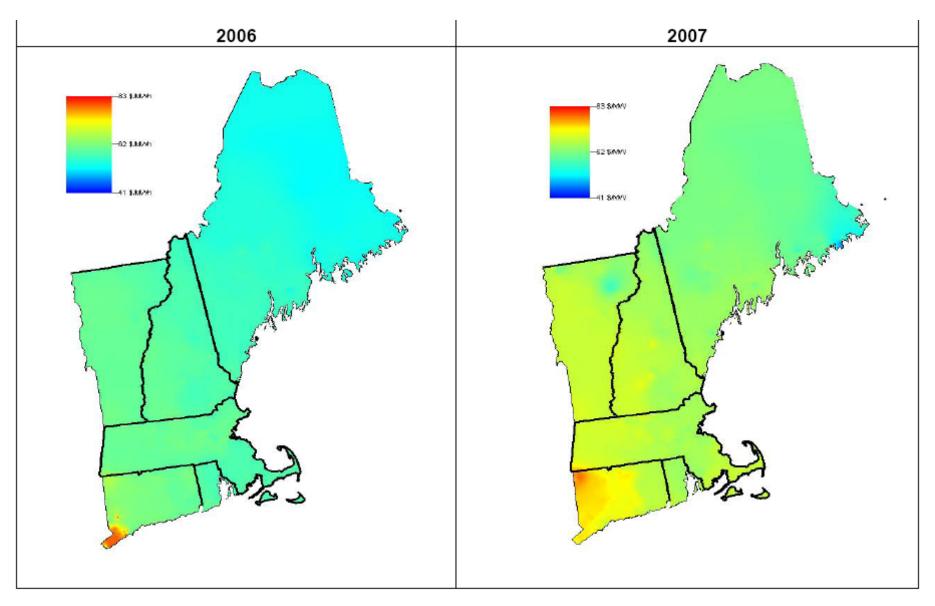


Figure 1-5: Average real-time nodal prices, 2006 and 2007, \$/MWh.

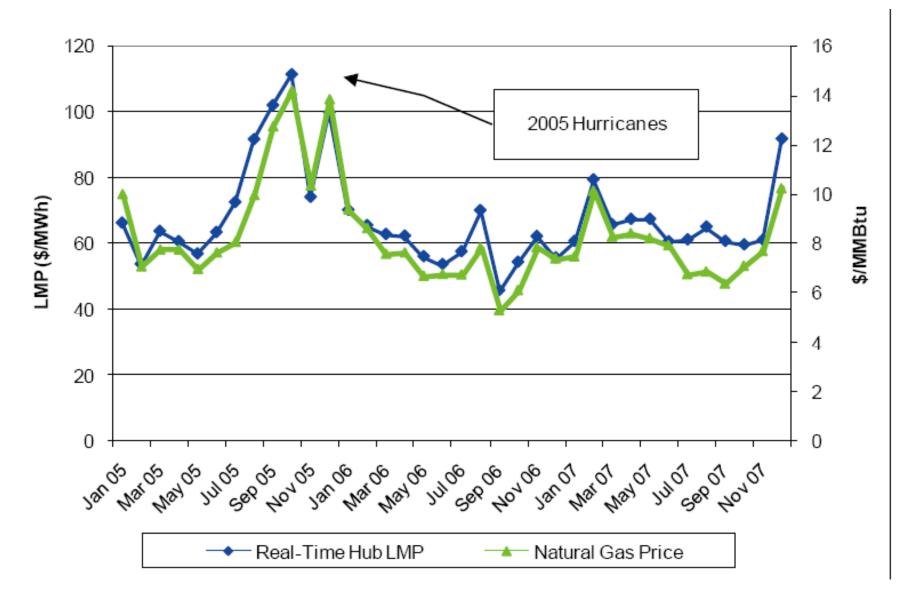


Table 9-7 New England System Weighted Equivalent Availability Factors, $\%^{(a)}$

| | 1996 | 1997 | 1998 | 1999 ^(b) | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 |
|--|------|------|------|---------------------|------|------|------|------|------|------|------|------|
| System average | 75 | 78 | 81 | 81 | 81 | 89 | 88 | 88 | 88 | 89 | 89 | 90 |
| Fossil steam ^(c) | n/a | n/a | n/a | 79 | 78 | 84 | 85 | 87 | 86 | 86 | 88 | 87 |
| Coal | n/a | n/a | n/a | n/a | n/a | 88 | 84 | 84 | 83 | 88 | 84 | 87 |
| Coal/oil | n/a | n/a | n/a | n/a | n/a | 86 | 74 | 84 | 88 | 88 | 85 | 79 |
| Oil | n/a | n/a | n/a | n/a | n/a | 84 | 86 | 84 | 84 | 84 | 89 | 84 |
| Gas/oil | n/a | n/a | n/a | n/a | n/a | 80 | 84 | 91 | 87 | 84 | 91 | 89 |
| Wood/refuse | n/a | n/a | n/a | n/a | n/a | 95 | 94 | 94 | 93 | 93 | 93 | 92 |
| Nuclear | n/a | n/a | n/a | 82 | 89 | 91 | 91 | 91 | 94 | 89 | 93 | 92 |
| Jet engine | n/a | n/a | n/a | 70 | 88 | 92 | 94 | 94 | 97 | 95 | 96 | 97 |
| Combustion turbine | n/a | n/a | n/a | 90 | 83 | 89 | 93 | 93 | 97 | 95 | 95 | 94 |
| Combined cycle | n/a | n/a | n/a | 83 | 80 | 84 | 90 | 85 | 86 | 86 | 84 | 86 |
| Pre-1999 combined cycle | n/a | n/a | n/a | 91 | 89 | 94 | 92 | 91 | 92 | 92 | 92 | 92 |
| New (installed 1999–2004) combined cycle | n/a | n/a | n/a | 47 | 67 | 76 | 90 | 84 | 84 | 86 | 81 | 83 |
| Hydro | n/a | n/a | n/a | 81 | 81 | 95 | 96 | 95 | 94 | 94 | 96 | 96 |
| Pumped storage | n/a | n/a | n/a | 86 | 86 | 93 | 87 | 92 | 90 | 92 | 91 | 98 |
| Diesel | n/a | n/a | n/a | 88 | 88 | 98 | 98 | 98 | 95 | 98 | 99 | 97 |

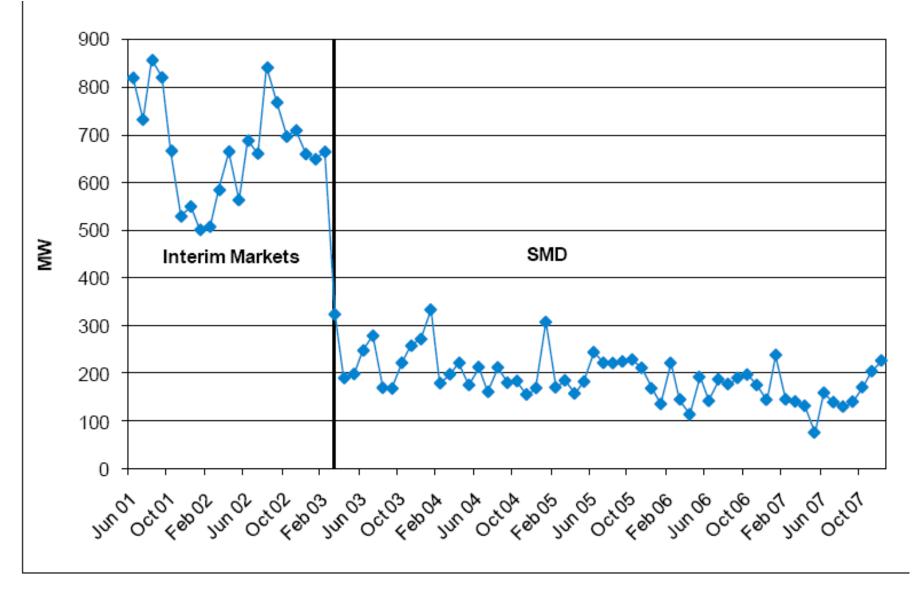
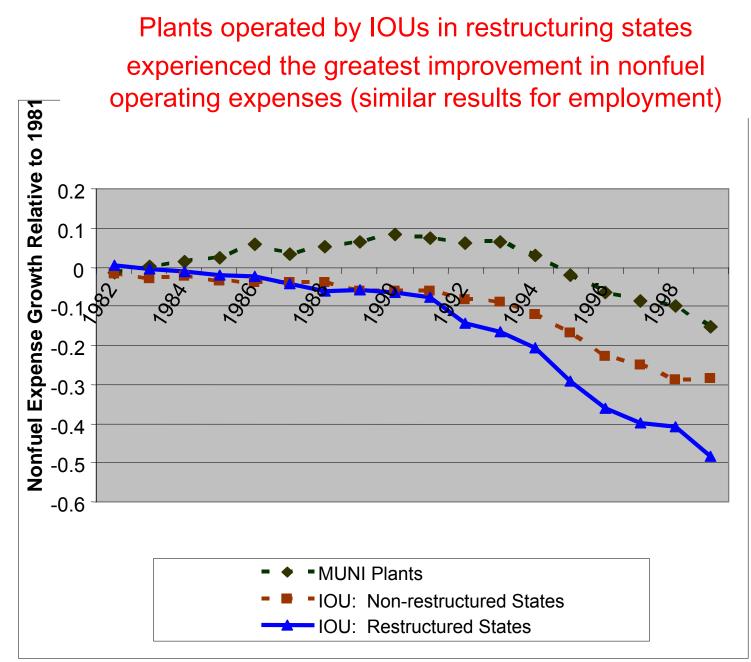


Figure 9-12: Average monthly overnight capacity loss.



Frabrizio, Rose and Wolfram (AER, 2007)

Capacity factors increased for nuclear plants facing restructuring activity (Zhang, 2007)

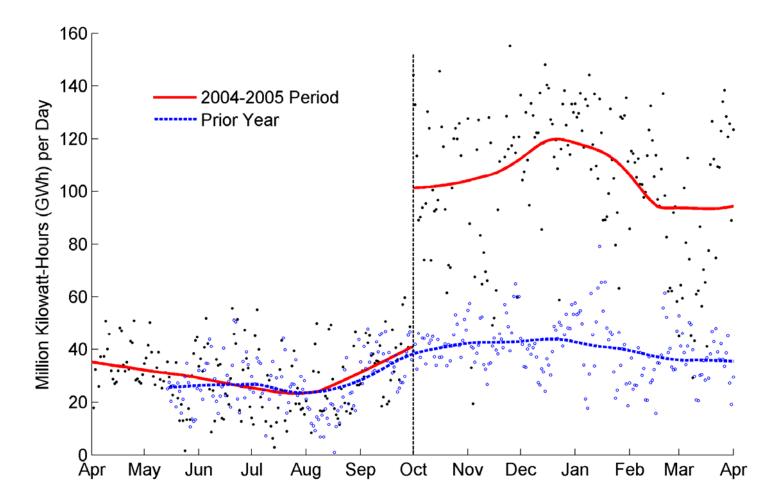
413

DOES ELECTRICITY RESTRUCTURING WORK?

Figure 1 Yearly Capacity Factor (%) Change by Regulatory Status in 1998

Courtesy of Nancy Rose

Quantities traded: Day-ahead net exports, Midwest → East



White and Mansur (2008)

CHALLENGES

- Markets must produce adequate revenues to stimulate efficient investment
 - Capacity obligations
 - Scarcity pricing
- Better integrate demand side with short-term wholesale markets
- Improve efficiencies of interregional trades of power
- Retail competition and retail procurement
- Investment in transmission facilities, especially interregional transmission facilities
- Implementing a comprehensive national electricity policy to replace the fragmented system that now exists

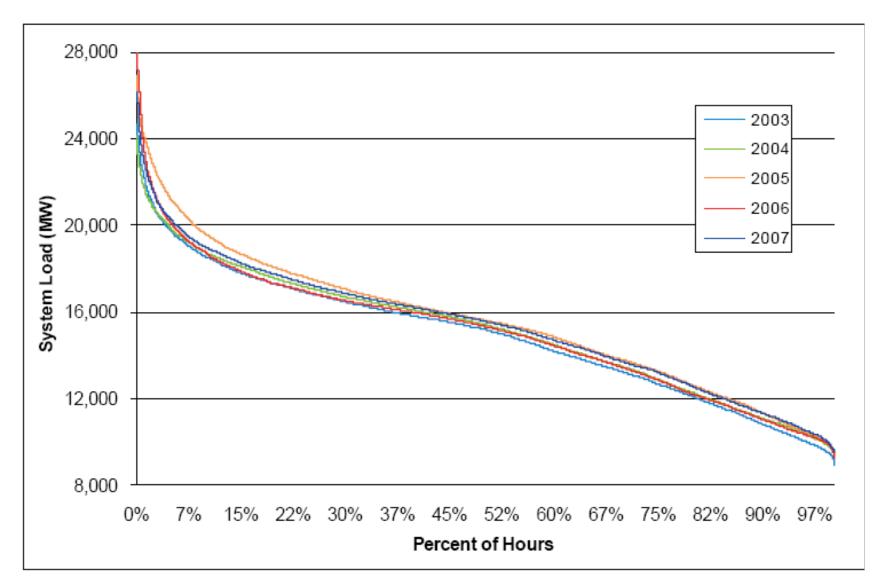


Figure 2-3: New England hourly load-duration curves, 2003 to 2007.

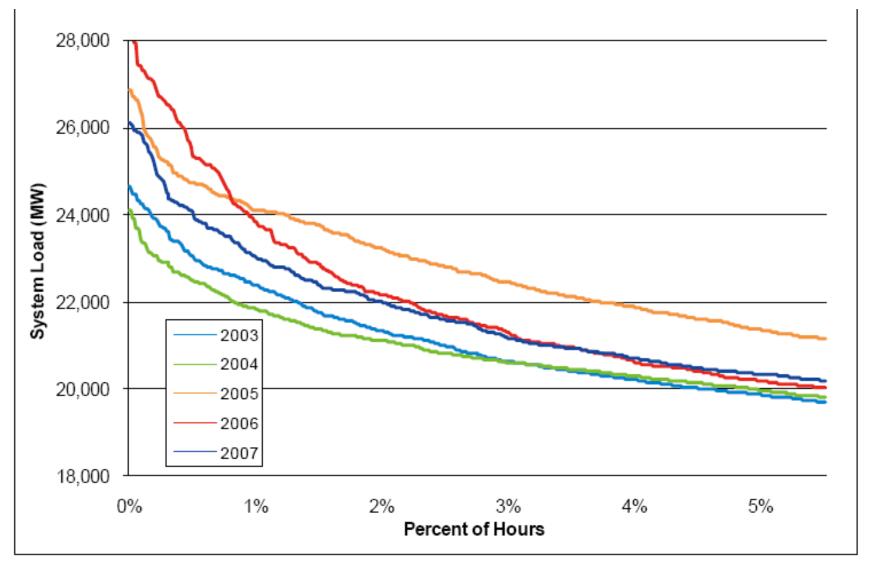
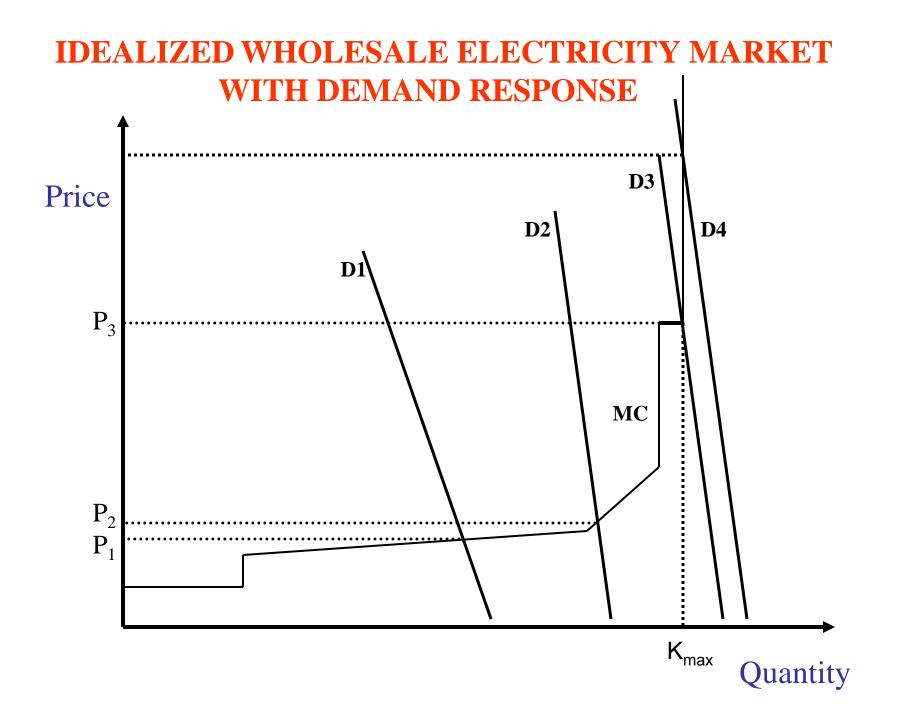
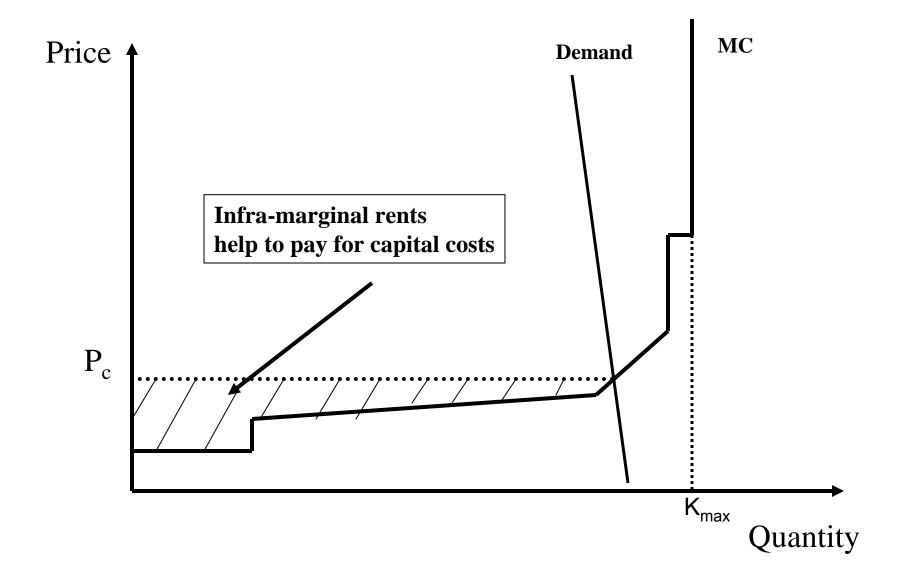
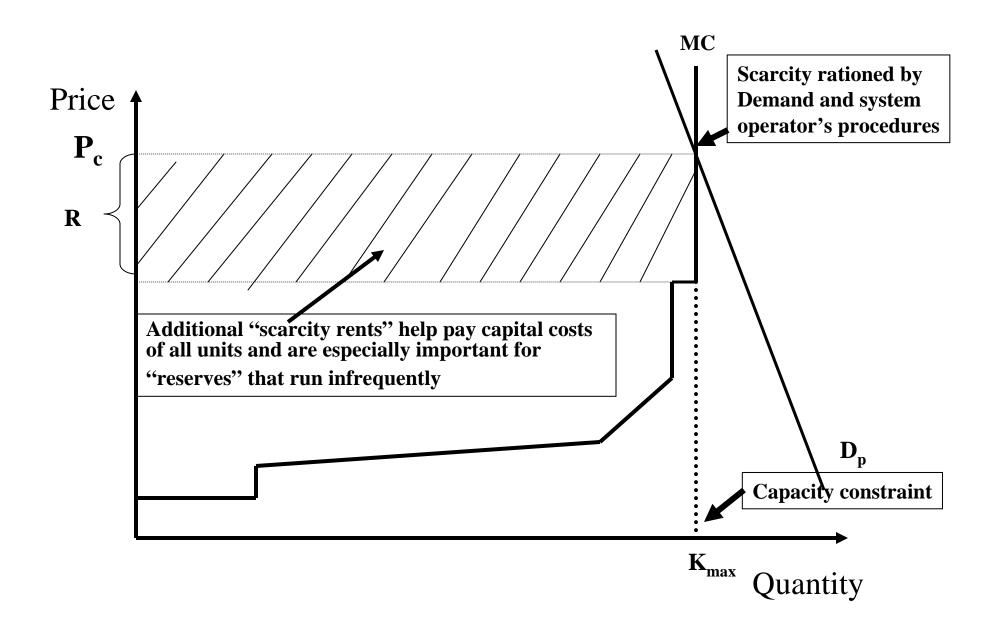


Figure 2-4: New England hourly load-duration curves. top 5% of hours. 2003 to 2007.





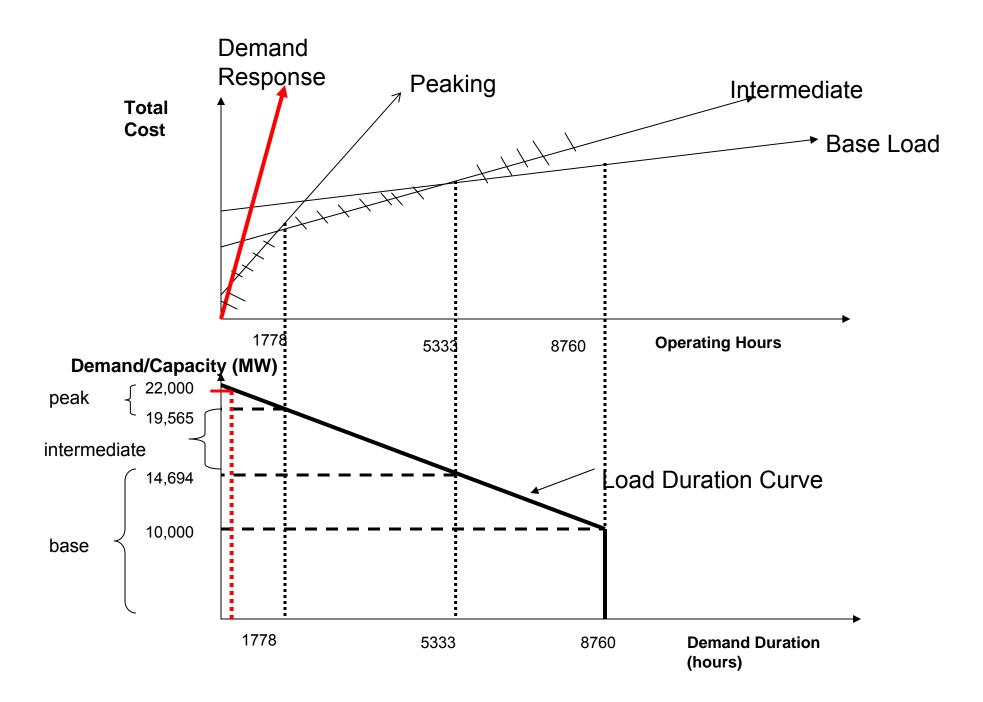


HYPOTHETICAL ELECTRIC GENERATION SYSTEM WITH DEMAND RESPONSE "TECHNOLOGY"

| Generation Technology | Annualized Capital Costs | Operating Costs |
|-----------------------|--------------------------|------------------------|
| | \$/Mw/Year | \$/MWH |
| Base load | \$240,000 | \$20 |
| Intermediate | \$160,000 | \$35 |
| Peaking | \$ 80,000 | \$80 |
| Demand response (VOLL |) -0- | \$4000 |

Load Duration Curve (See Figure 1) D = 22,000 - 1.37H [0 < H < 8760]

- D = System load
- H = Number of hours system load reaches a level D



LEAST COST MIX OF GENERATING TECHNOLOGIES AND RUNNING TIMES FOR HYPOTHETICAL SYSTEM WITH DEMAND RESPONSE

| Generating Technology | <u>Capacity</u> | Running hours | Total Cost |
|-----------------------|-----------------|---------------|--------------|
| | (Mw) | | (\$billions) |
| Base load | 14,694 | 5333 - 8760 | \$5.940 |
| Intermediate | 4,871 | 1778 – 5333 | \$1.385 |
| Peaking | 2,407 | 20.4 – 1778 | \$0.3657 |
| Demand Response | 28 | 0 - 20.4 | \$0.0011 |
| TOTAL | 22,000 | | \$7.692 |

SHORT-RUN MARGINAL PRODUCTION COST + SCARCITY PRICING PRICE DURATION SCHEDULE

| Marginal Technology | Short-run Margina | I Cost/Spot Price | Duration |
|---------------------|-------------------|-------------------|-----------------|
| | \$/Mwh | | hours |
| | | | |
| Base load | \$20 | | 3427 |
| Intermediate | \$35 | | 3556 |
| Peaking | \$80 | | 1757 |
| "Scarcity" | | | |
| (Demand Response) | \$4000 | | 20 |
| | | | |

Uniform prices paid to all generation supplies to clear the market at various demand levels

PROFITABILITY OF SHORT-RUN MARGINAL COST + "SCARCITY" PRICING OF ENERGY PRODUCTION FOR LEAST COST SYSTEM

| Generating | <u>Revenues</u> | Total Cost | <u>Shortfall</u> | |
|-------------------|-----------------|-------------|---------------------|-------------------|
| <u>Technology</u> | (\$billions) | (\$billons) | <u>\$(billions)</u> | <u>\$/Mw/Year</u> |
| | | | | |
| Base load | \$5.940 | \$5.940 | -0- | -0- |
| Intermediate | \$1.385 | \$1.385 | -0- | -0- |
| Peaking | \$0.366 | \$0.366 | -0- | -0- |
| Demand | | | | |
| Response | \$0.0114 | \$0.0114 | -0- | -0- |

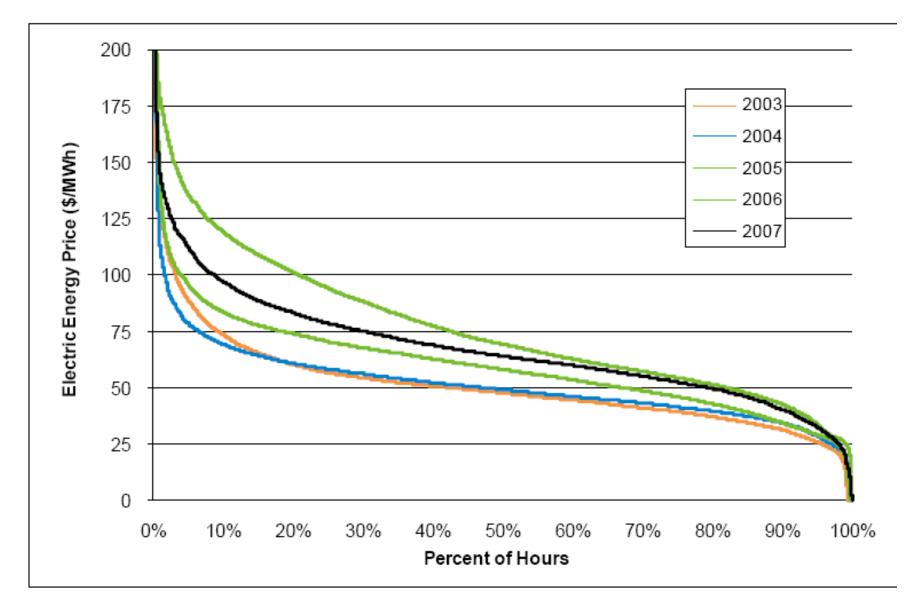
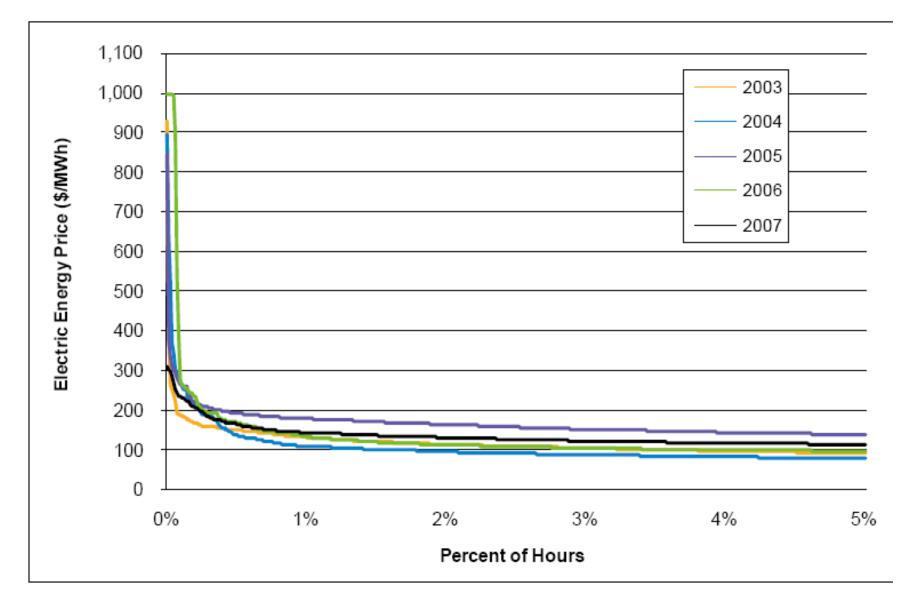


Figure 2-16: System real-time price-duration curves, prices less than \$200/MWh, 2003 to 2007.



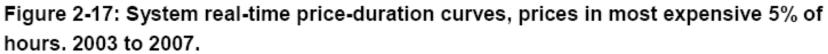


Table 3-22 New entrant 20-year levelized fixed costs (By plant type (Dollars per installed MW-year))

| | 2005 | 2006 | 2007 |
|----|------------------------------|------------------------------|------------------------------|
| | 20-Year Levelized Fixed Cost | 20-Year Levelized Fixed Cost | 20-Year Levelized Fixed Cost |
| CT | \$72,207 | \$80,315 | \$90,656 |
| CC | \$93,549 | \$99,230 | \$143,600 |
| CP | \$208,247 | \$267,792 | \$359,750 |

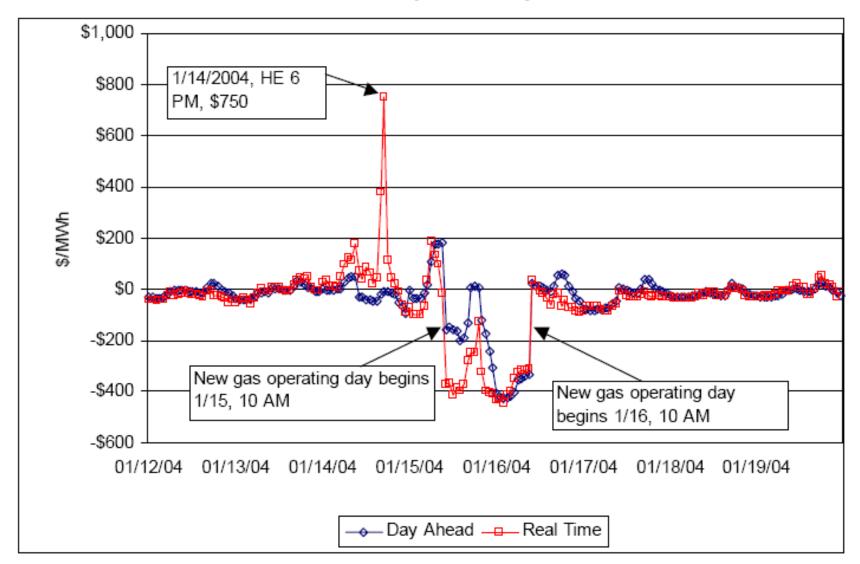
SCARCITY RENTS PRODUCED DURING OP-4 CONDITIONS (\$1000 Price Cap) (\$/Mw-Year)

| YEAR | ENE MC=50 | RGY MC=100 | OPERATING RESERVES | <u>OP-4 HOURS/</u> (Price Cap Hit) |
|-------------|--------------|---------------|-------------------------------------|---------------------------------------|
| | <u>mc-50</u> | | | (Ince Cap Inc) |
| 2002 | \$ 5,070 | \$ 4,153 | \$ 4,723 | 21 (3) |
| 2001 | \$15,818 | \$14,147 | \$11,411 | 41 (15) |
| 2000 | \$ 6,528 | \$ 4,241 | \$ 4,894 | 25 (5) |
| 1999 | \$18,874 | \$14,741 | \$19,839 | 98 (1) |
| Mean | \$ 11,573 | \$ 9,574 | \$10,217 | 46 (6) |
| P | eaker Fixed | -Cost Target | : \$ \$70,000 - \$95,0 | 00/Mw-year |

Table 3-23 CT 20-year levelized fixed cost vs. real-time economic dispatch net revenue (Dollars per installed MWyear): Calendar years 1999 to 2007

| | 20-Year Levelized Fixed Cost | Economic Dispatch Net Revenue | Economic Dispatch Percent |
|---------|---------------------------------|----------------------------------|------------------------------|
| 1999 | \$72,207 | \$74,537 | 103% |
| 2000 | \$72,207 | \$30,946 | 43% |
| 2001 | \$72,207 | \$63,462 | 88% |
| 2002 | \$72,207 | \$28,260 | 39% |
| 2003 | \$72,207 | \$10,566 | 15% |
| 2004 | \$72,207 | \$8,543 | 12% |
| 2005 | \$72,207 | \$10,437 | 14% |
| 2006 | \$80,315 | \$14,948 | 19% |
| 2007 | \$90,656 | \$48,530 | 54% |
| Average | \$75,158 | \$32,248 | 43% |

Figure 12 - Day-Ahead and Real-Time Spark Spreads for a Gas-Fired Unit with an 8MMBtu/MWh Heat Rate, January 12 - January 19, 2004



ISO New England

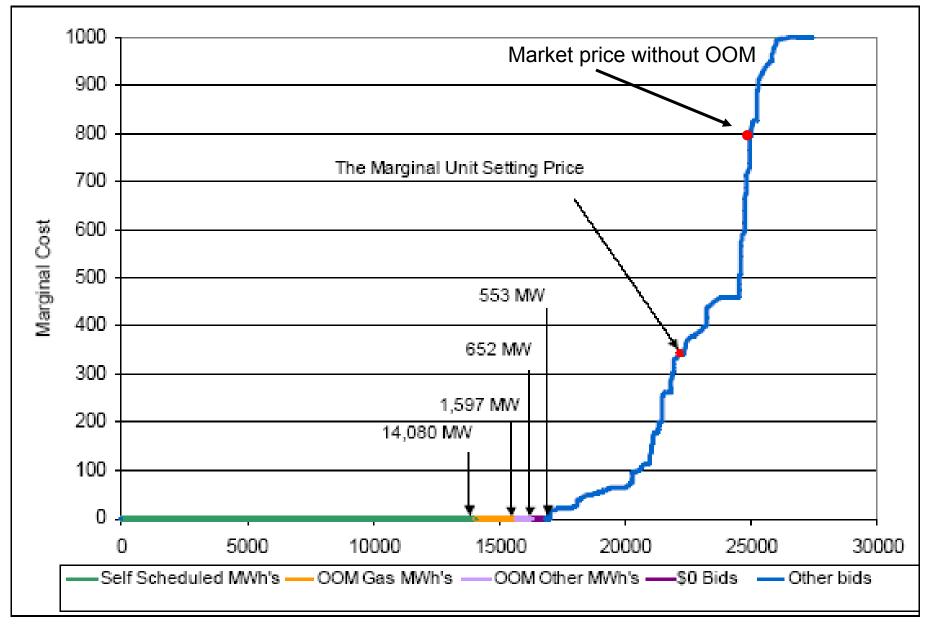


Figure 30 - Supply Stack for 1 SPD Run, January 15, Hour Ending 7 p.m.

Source: ISO NE

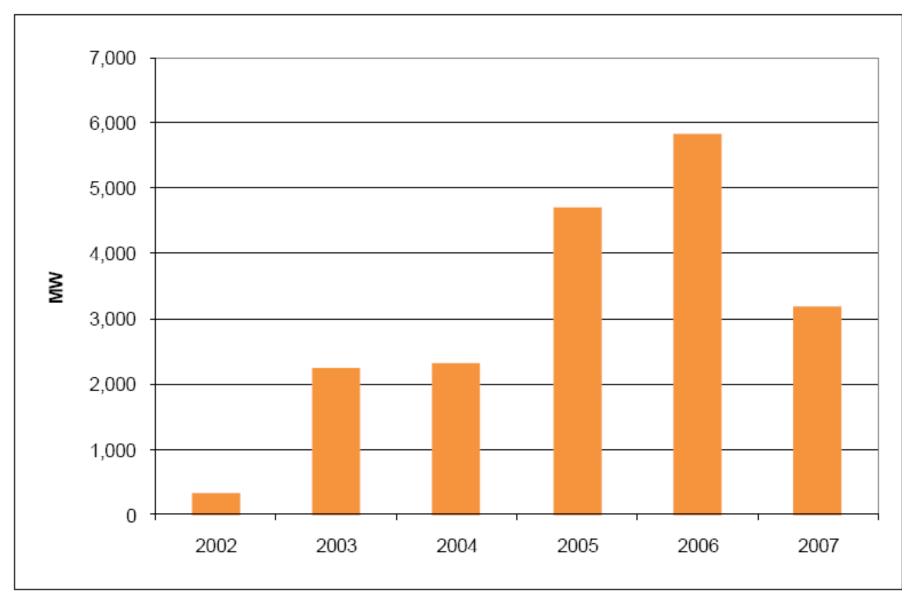


Figure 6-6: Generating capacity with FERC-approved Reliability Agreements.

3.7 First Forward Capacity Auction

The first FCA for the New England region for the 2010/2011 capability year was successfully concluded on February 6, 2008. The results of that auction were filed with FERC on February 27, 2008.

At the beginning of the auction, a total of 38,105 MW of capacity had been submitted (32,392 MW of existing capacity and 6,102 MW of new capacity minus 389 MW of delisted existing capacity). Compared with the ICR amount of 32,305 MW used in the auction, approximately 18% of the capacity competing in the auction was surplus.

The auction selected approximately 1,813 MW of new supply and demand resources. Of the new resources chosen, 1,188 MW represent new demand projects, and 626 MW represent new supply projects. The auction closed at the administrative floor price of \$4.50/kW-month, with 2,047 MW of surplus capacity remaining. Because the auction stopped at the administrative floor price, the price received by capacity remaining in the auction at the close will be prorated. The product of the auction closing price times the ICR amount will be prorated to all remaining capacity. A more detailed examination of the auction and its results will be included in the *2008 Annual Market Report*.

Table 9-6 Yearly Theoretical Maximum Revenue for Hypothetical Generators Net of Variable Costs per MW, 2007

| | | | | (\$/M\ | N-Year) | |
|---|---|------------------------|-------------------------------|---|--|---|
| Generator | Marginal Cost Formula | Heat Rate (Btu/kWh) | 2007 Net Energy Revenue | Approximate Capacity Revenue ^(a) | Approximate Ancillary Services Revenue ^(b) | Approximate Theoretical Max. Revenue |
| Representative combined cycle/ gas fired | (Daily fuel cost x heat rate) + (VOM ^(c) of \$1/MWh) | 7,000 | \$119,087 | \$36,600 | \$1,437 | \$157,124 |
| Representative combustion turbine/ gas fired | (Daily fuel cost x heat rate) + (VOM ^(c) of \$3/MWh) | 10,500 | \$25,532 | \$36,600 | \$31,032 | \$93,164 |

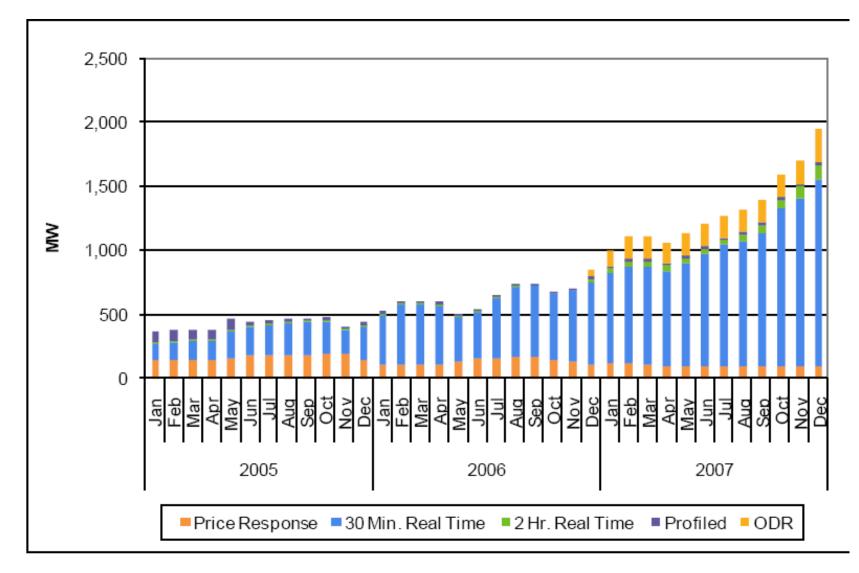


Figure 1-8: Monthly megawatts enrolled in ISO demand-resource programs, 2005 to 2007.

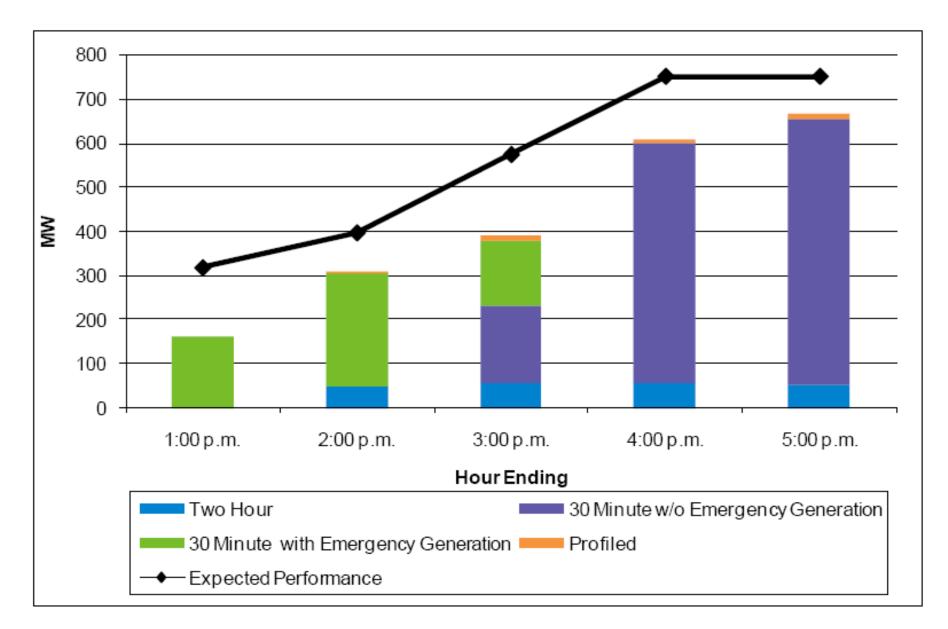


Figure 8-6 Real-time demand-response audit performance, August 15, 2007.

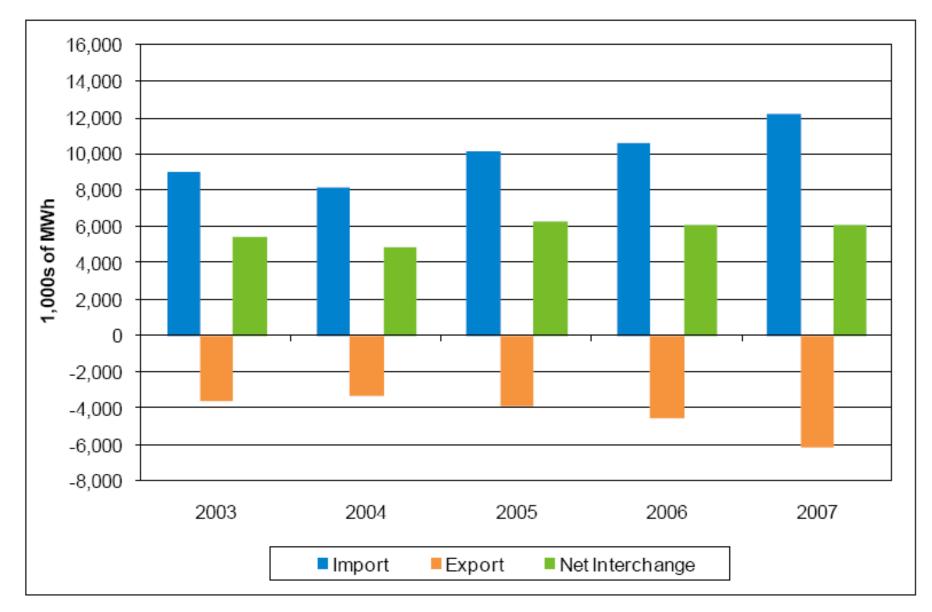
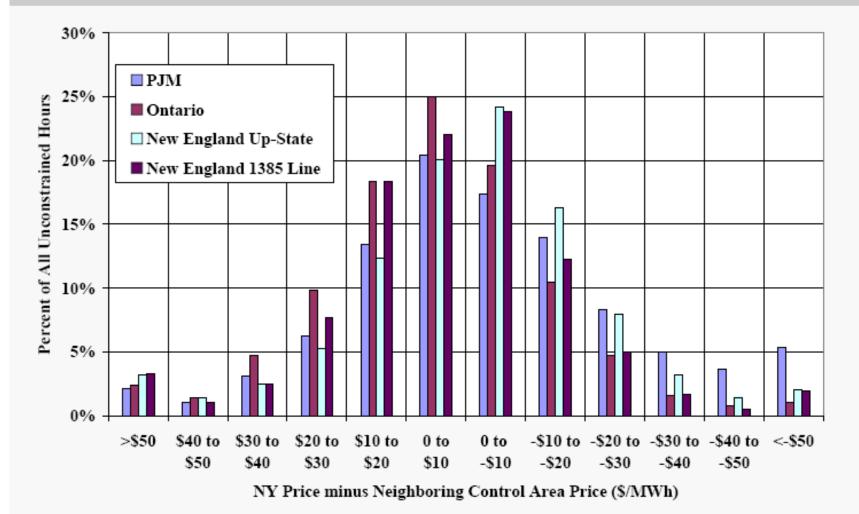


Figure 2-13: New England annual imports, exports, and net interchange, all interfaces.

RT Price Convergence Between NY and Adjacent ISO Markets Unconstrained Hours, 2007

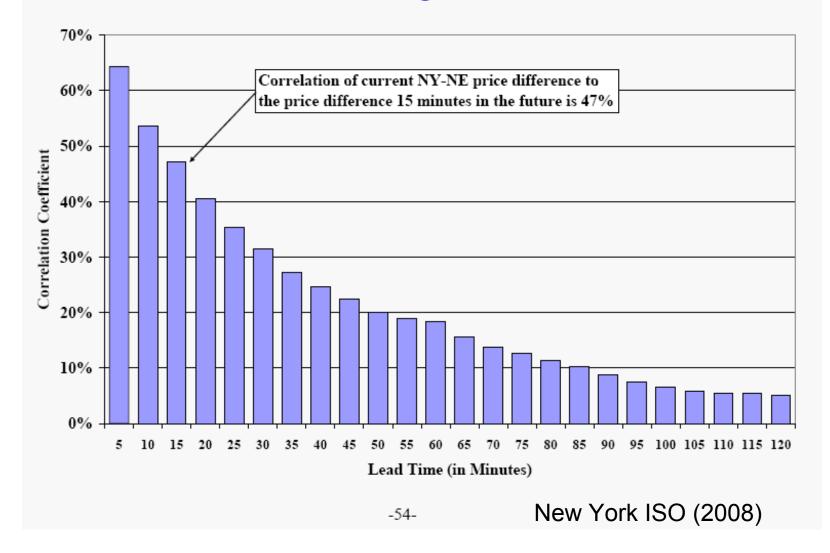


Note: The Neptune and Cross Sound Cable proxy busses are omitted because they depend on a separate system for allocating transmission reservations.

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New York ISO (2008)

Efficiency of Reducing Scheduling Lead Time Correlation of Price Difference to Lead Time New York – New England Interface, 2007



Estimated Benefits of Coordinated External Interface Scheduling Up-state Interface with ISO-New England, 2006 & 2007

| | 2006 | 2007 |
|---|-------|-------|
| Estimated Production Cost Net Savings (in Millions) | \$17 | \$21 |
| Estimated Consumer Net Savings (in Millions): | | |
| New York Customers | \$59 | \$177 |
| New England Customers | \$61 | \$22 |
| Total for New York and New England Customers | \$120 | \$199 |
| During Reserve Shortage Hours | \$16 | \$75 |

PERFORMANCE OF RETAIL COMPETITION PROGRAMS

- Fraction of customers "switching" has generally been smaller than hoped for, especially for residential and small commercial customers
 - Regulated default service prices are below market
 - As default arrangements roll off more switching in response to sudden price increases and to mitigate price volatility
- Retail prices have risen rapidly in restructuring states as rising natural gas and coal prices have driven up wholesale and retail prices
- Stranded costs have turned into stranded benefits associated with embedded regulated cost of nuclear and coal
- Diffusion of other value-added services appears to be minimal except for very large customers (not well tracked)
- Poor performance of retail competition has had adverse effects on wholesale markets
 - Real-time pricing and demand elasticity
 - Long-term contracts with generators
- With rising wholesale prices, retail competition has been a tough sell in states that have not already adopted it

RETAIL COMPETITION IN MASSACHUSETTS

Retail Choice Began March 1998 Regulated Basic Charge ended ~ April 2005 Replaced with default wholesale market procurement

| Customer 7 | Гуре |
|------------|------|
| | |

% of Load Served by ESPS

| | February | May | May |
|------------------|-------------|-------------|-------------|
| | <u>2004</u> | <u>2005</u> | <u>2008</u> |
| Residential | 2.6 | 6.1 | 11.7 |
| Small Commercial | 10.8 | 19.3 | 33.9 |
| Medium C&I | 17.0 | 22.2 | 49.8 |
| Large C&I | <u>48.3</u> | <u>63.3</u> | <u>87.3</u> |
| TOTAL | 22.6 | 34.0 | 53.0 |

MA Department of Energy Resources (2008)

EFFECTS OF REGULATED BASIC SERVICE

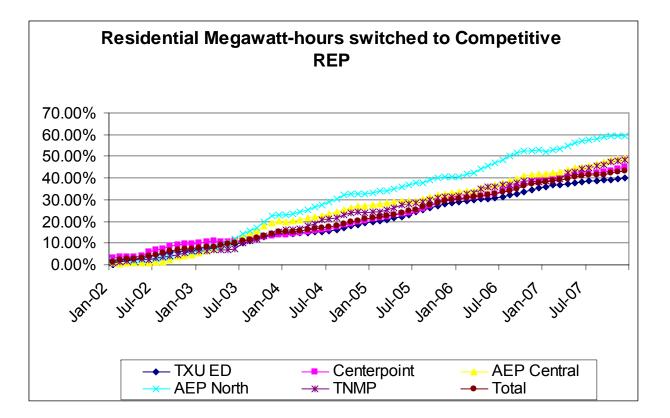
| Percentage of Customers Load (MW) Served By An Alternative | | | | | |
|--|-------------|-------------|------------|-------|--|
| Supplier | As | Of 7/1/2008 | | | |
| | Residential | Commercial | Industrial | Total | |
| Allegheny Power | 0 | 0 | 0 | 0 | |
| Duquesne Light | 20.5 | 50.3 | 88.5 | 48.8 | |
| MetEd/Penelec | 0 | 0 | 3.9 | 1 | |
| PECO Energy | 0.3 | 7.4 | 0.1 | 2.2 | |
| Penn Power | 6.9 | 44.9 | 97.4 | 53.6 | |
| PPL | 0 | 0.1 | 0.1 | 0.1 | |
| UGI | 0 | 0 | 0 | 0 | |

Totals may differ due to rounding.

Pennsylvania Office of Consumer Advocate 7-3-2008

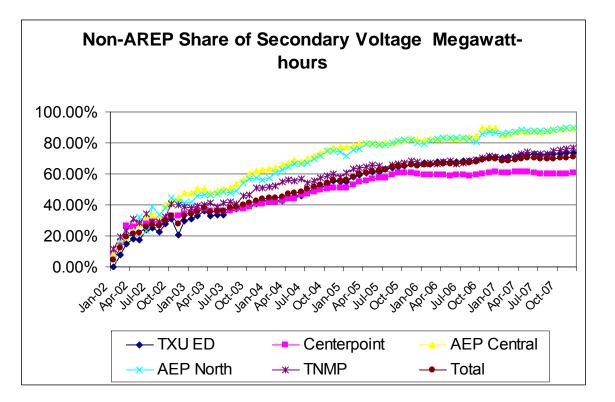
PA Public Advocate (2008)

RETAIL CHOICE IN TEXAS



Texas PUC

RETAIL CHOICE IN TEXAS

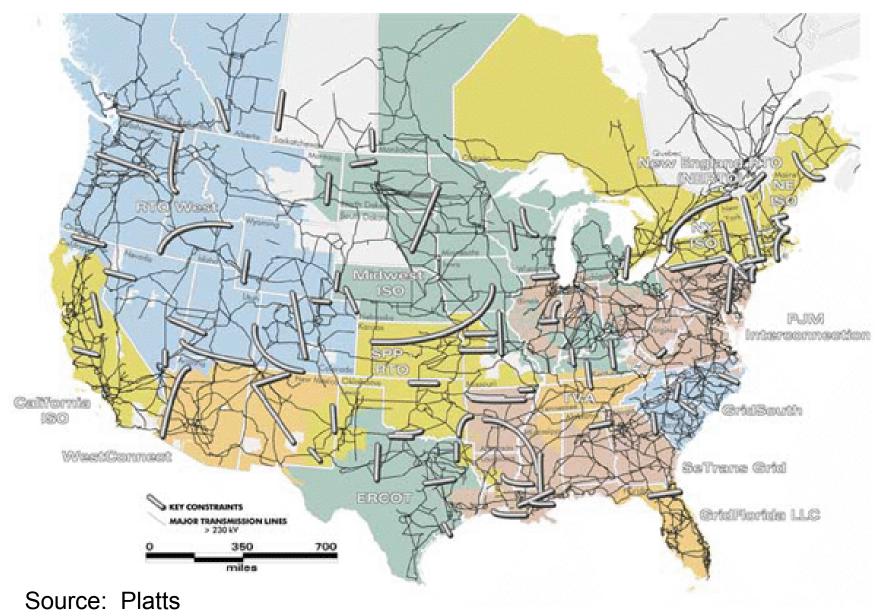


Texas PUC

TRANSMISSION

- Transmission planning and investment mechanisms have been slow to evolve and have been side-tracked by FERC's initial focus on "market driven" transmission investment
 - Congestion increased significantly until 2004
 - Better transmission planning and investment frameworks have been adopted in NE, PJM and MISO
- Reliability planning and investment rules have not been harmonized with market mechanisms and incentives
- NIMBY is a problem and it is not clear that new federal backstop is helping
- Intra-regional transmission investment situation is improving
- Inter-regional transmission investment situation is not

MAJOR CONGESTED INTERFACES



CLIMATE CHANGE CHALLENGES

- The electric power sector must play an important role in GHG mitigation
 - Energy efficiency
 - Nuclear Power
 - CCS
 - Renewable energy
- But the industry is in an unstable "partial reform" equilibrium with "regulated," "deregulated," and "mixed" states

CLIMATE CHANGE CHALLENGES

- Assume a cap and trade program with primarily free allocation initially
- Assume supplementary renewable energy portfolio standards
- Issues
 - Mobilizing adequate capital in deregulated states
 - Controlling construction costs and getting good operating performance in regulated states
 - Getting the price of CO₂ into retail prices in regulated states to stimulate conservation and energy efficiency
 - Transmission investment to reach most favorable locations for large scale wind and solar initiatives
 - Squabbling over differences in effects between regulated and deregulated states will delay action on climate change
 - Plethora of individual state programs reducing efficiency of a national program with international linkage

MY FEDERAL POWER ACT OF 2009

- Follow the basic restructuring, regulatory reform, and competition model that has worked so successfully for natural gas
- The economic, planning, reliability, and siting regulation of transmission facilities with voltages above let's say 69 kv should be federalized and the prices for service over this network fully unbundled from generation and distribution service and made transparent.
- The key provisions of FERC Order 2000 would be put into law. This would require the creation of RTOs that manage the operation of large regional transmission networks, implement FERC's transmission access, planning and investment regulations, and operate <u>voluntary</u> wholesale markets for electric energy, ancillary services, capacity and transmission rights.
- Vertically integrated utilities should be required to unbundle generation service from distribution service so that their respective costs or prices are transparent. They will also be required to at least move their generation facilities to a separate generation affiliate.
- Existing cost-of-service arrangements governing existing generating capacity can be replicated through properly structure long-term wholesale contracts between distribution and generation affiliates that are regulated by FERC.

MY FEDERAL POWER ACT OF 2009

- The states would be free to decide whether or not they wanted to introduce retail competition for some or all customer classes. Where distribution companies continue to have obligations to serve retail customers, however, they would be required to meet at least their <u>incremental</u> power supply needs through competitive wholesale market solicitations managed by the states using procurement mechanisms that meet reasonably flexible FERC criteria. In states that have already restructured, all generation supplies needed to meet default retail supply obligations would be satisfied through competitive procurement in the wholesale market.
- Any federal loan guarantees available for financing nuclear, CCS, or renewable generation would be available only for "merchant" generating facilities and not to facilities subject to traditional cost-of-service regulation. Generators should get loan guarantees only once, either directly or through cost of service regulation.
- Any free CO2 allowances allocated to the electric power sector should go to electricity <u>consumers</u> through non-distortionary lump-sum distributions. Generators would be required to buy allowances in the market to cover their emissions. Generators subject to cost-of-service arrangements would be allowed to pass the associated costs through and they would be reflected in retail prices. Consumers would get lump sum "dividend" each month on their bills for the value of the allowances allocated to them. This would then provide better retail price signals on the margin where it matters for stimulating wise consumption decisions.

MY FEDERAL POWER ACT OF 2009

 State regulatory jurisdiction and regulation would continue over distribution facilities, sub-transmission facilities below say 69kv, whether and how retail competition will be permitted, energy efficiency programs, and competitive procurement of generation consistent with FERC procurement criteria. This is no different from the states' jurisdiction in the natural gas industry.